



Photo from the preschool Espira Lovestad, Norway

Change Through Education

AcadeMedia AB (publ)

## Interim report July – December 2023

- Net sales increased by 9.7 percent
- Increased earnings and margin in Adult Education Segment following higher volumes and successful transition
- AcadeMedia gains market share after increased allocation of vocational programmes
- 2024 preliminary school voucher increase in Sweden just above 4 percent

# AcademeMedia

## Interim report quarter 2 2023/24

### Summary of the second quarter (October - December 2023)

- Net sales increased by 9.7 percent and amounted to SEK 4 433 million (4,041). Organic growth, including bolt-on acquisitions, was 8.5 percent.
- Operating profit (EBIT) amounted to SEK 305 million (266).
- Adjusted operating profit, adjusted for items affecting comparability and effects of IFRS 16, amounted to SEK 204 million (203). Items affecting comparability amounted to SEK 0 million (-21).
- Net profit for the period amounted to SEK 106 million (109).
- Earnings per share was SEK 1.01 (1.16) after dilution. Adjusted for IFRS 16, earnings per share was SEK 1.23 (1.38) after dilution.
- The average number of children and students in preschool, compulsory school, and upper secondary school during the second quarter was 101,292 (97,767), representing an increase of 3.6 percent.

### Summary the first six months (July – December 2023)

- Net sales increased by 10.0 percent to SEK 7,863 million (7,146). Organic growth, including bolt-on acquisitions, was 7.6 percent.
- Operating profit (EBIT) amounted to SEK 536 million (504).
- Operating profit, adjusted for items affecting comparability and effects of IFRS 16, amounted to SEK 355 million (354). Items affecting comparability amounted to SEK -6 million (-16).
- Net profit for the period amounted to SEK 168 million (203).
- Diluted earnings per share was SEK 1.60 (1.88). Adjusted for IFRS 16, diluted earnings per share was SEK 2.10 (2.31).
- The average number of children and students in preschool, compulsory school, and upper secondary school during the first six months was 101,022 (96,800), representing an increase of 4.4 percent.

### Second quarter summary

SEK m	Second quarter			Half year			Rolling 12 months	Full year
	2023/24	2022/23	Change	2023/24	2022/23	Change	Jan 23 – Dec 23	2022/23
Net sales	4,433	4,041	9.7%	7,863	7,146	10.0%	16,256	15,539
Organic growth, %	8.5%	4.3%	4.2 p.p.	7.8%	4.4%	3.4 p.p.	7.6%	6.0%
Operating profit (EBIT)	305	266	14.7%	536	504	6.3%	1,302	1,270
EBIT margin, %	6.9%	6.6%	0.3 p.p.	6.8%	7.1%	-0.3 p.p.	8.0%	8.2%
Adjusted EBIT <sup>1</sup>	204	203	0.5%	355	354	0.3%	966	964
Adjusted EBIT margin, %	4.6%	5.0%	-0.4 p.p.	4.5%	5.0%	-0.5 p.p.	5.9%	6.2%
Net financial items	-168	-122	-37.7%	-323	-242	-33.5%	-592	-511
Profit for the period	106	109	-2.8%	168	203	-17.2%	543	578
Earnings per share, diluted (SEK)	1.01	1.16	-13.1%	1.60	1.88	-15.3%	5.18	5.47
Free cash flow	537	282	90.4%	410	218	88.1%	984	792
Number of children and students <sup>2</sup>	101,292	97,767	3.6%	101,022	96,800	4.4%	100,027	97,916
Number of FTEs	14,973	14,510	3.2%	14,807	14,246	3.9%	n.m.	14,459

<sup>1</sup> The key performance indicators Adjusted EBITDA and Adjusted EBIT are performance measures adjusted for items affecting comparability and with lease agreements reported as it was applied in previous accounting periods (IAS 17). This means that leases of real estate are recognised as rent and not as finance leases.

<sup>2</sup> Excl. adult education. See definitions on pages 32-33.

## Acting CEO's comments

*The second quarter of the financial year shows continued strong growth; net sales increased organically by 8.5 percent. Despite higher costs during the quarter, growth together with the Adult Education Segment's successful transition, contributed to results being in line with last year. The higher costs will be compensated in the school voucher revision from January 2024.*

### Successful transition programme in Adult Education

It is very positive that, for the second consecutive quarter, the profitability in the Adult Education Segment has improved. Good growth in our strategically important higher vocational education business, together with a completed transition of AcadeMedia's municipal business, has had a positive effect.

Looking ahead, we can see that the Swedish government continues to invest in higher vocational education. In January 2024, the Swedish Agency for Higher Vocational Education announced that AcadeMedia had been awarded 9,500 new training places, 30 percent more than in the previous year. This is an acknowledgement of our continuing focus on quality and our business' ability to stay close to the labour market and fulfil the need for new skills.

### Quality initiatives that make a difference

AcadeMedia's focus is at all times on developing and improving teaching and learning environments, which we report on in our annual quality report published this quarter.

In preschool, where the foundations for learning are laid, we focus in particular on language development and reading. Libraries where parents can borrow children's books are now available at most of our Swedish preschools. AcadeMedia's compulsory schools have launched a quality programme focusing on early support in reading, writing, and arithmetic, a programme that will run for several years. Early support is crucial to improve the results in Swedish schools.

AcadeMedia's focus on equal assessment and grading has borne fruit. In November, the Swedish National Agency for Education published statistics for national tests at compulsory school level. According to the report, discrepancies between national tests and grades have decreased more in AcadeMedia's compulsory schools than in Sweden as a whole. Deviations at upper secondary school level between national tests and course grades have also decreased more in AcadeMedia's upper secondary schools than in Sweden as a whole. It is very promising to see progress, and our work on equal assessment and grading will continue.

### School voucher development 2024

The Swedish school voucher funding model is based on the right of all students to an equal education. This means that over time school vouchers should reflect inflation. The high inflation we have seen over the past year has led to an increased seasonal variation, where costs in the second quarter are not fully compensated until the third quarter. Also 2024 will be affected by cost increases, for example index related rent increases of 6.5 percent (10.9) in Sweden from January 2024.

Based on more than 80 percent of the school voucher decisions for 2024, the preliminary school voucher increase for Swedish preschools amounts to just over 4 percent (5.3), for compulsory schools just over 5 percent (5.2), and for upper secondary schools close to 4 percent (3.9). In Norway, school vouchers are expected to rise by 5.5 percent (9).

### Open houses offer a glimpse of autumn 2024

During the pandemic, the upper secondary physical school fairs and open houses could not be held as usual. This year, we have been able to return to normal open houses and fairs. These are fantastic opportunities for interested students and guardians to meet the schools' students and staff and get a more complete picture of the schools. Choosing a school is a big and important decision, whether it's a six-year-old starting school or a teenager taking an important step towards becoming an adult by choosing a secondary school.

Interest in our open houses was high during the autumn and continues to be high at the beginning of the spring term. Many schools have seen records in the number of visitors. For example, Campus Vasastan was visited by more than 6,000 students and their guardians, which is a great recognition of the quality of our schools.

### Strategy for international growth

About 25 percent of AcadeMedia's sales currently come from operations outside of Sweden. Our long-term goal is to raise this figure to 50 percent. We continuously assess acquisition opportunities as well as the possibility of growing our international business organically.

I would like to take this opportunity to express my gratitude for the honour of leading AcadeMedia as acting CEO, continuing to deliver on AcadeMedia's established strategy.

## Katarina Wilson

Acting CEO

AcadeMedia AB (publ)

## Development in the second quarter (October – December 2023)

### Volume development and net sales

Net sales in the second quarter increased by 9.7 percent to SEK 4,433 million (4,041). The acquisition of FAWZ and Winford College contributed with 1.7 percent. Organic growth, including bolt-on acquisitions, was 8.5 percent and changes in exchange rates impacted sales by -0.5 percent. The average number of children and students, excluding the Adult Education Segment, increased by 3.6 percent to 101,292 (97,767)

### Adjusted operating profit and operating profit (EBIT)

Adjusted EBIT was SEK 204 million (203) and adjusted EBIT margin 4.6 percent (5.0). Operating profit (EBIT) was SEK 305 million (266) and EBIT margin 6.9 percent (6.6).

The decrease in adjusted EBIT margin was attributable to Compulsory School and Upper Secondary School segments which continues to be affected by increased costs driven by inflation and higher rental costs due to indexation, about SEK 35 million. The quarter is also affected by the annual salary review, about SEK 20 million. Higher capacity utilisation in Compulsory School and Upper Secondary School segments and a decrease in energy costs, just over SEK 10 million, dampened the effect. Earlier restructuring in Adult Education Segment and higher volumes in vocational programmes had a positive effect.

Group overhead expenses increased compared to last year due to fewer vacancies, expansion of some staff functions, and a generally higher activity level.

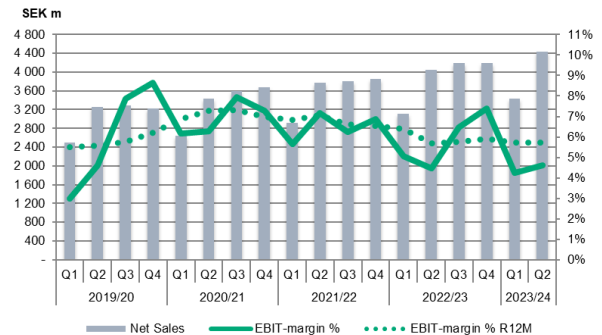
### Items affecting comparability

Items affecting comparability amounted to SEK 0 million (-21).

SEK m	Second quarter	
	2023/24	2022/23
Transaction expenses (Pre & Int.)	-	-11
Restructuring expenses (Comp.)	-	-13
Fire, insurance compensation (Comp.)	-	+3
<b>Total</b>	<b>-</b>	<b>-21</b>

### Acquisitions, divestments, new establishments, and discontinued operation

In the quarter two new preschools were added in Germany and two preschools were closed in Sweden.



In the graph, the EBIT margin is presented excl. IFRS 16.

### Second quarter in summary by segment

	Number of students (average)		Net sales, SEK m		Adj. operating profit. (EBIT), SEK m		Adj. EBIT margin		Operating profit (EBIT), SEK m		EBIT margin	
	2023/24	2022/23	2023/24	2022/23	2023/24	2022/23	2023/24	2022/23	2023/24	2022/23	2023/24	2022/23
Preschool & International	26,452	24,842	1,427	1,252	31	26	2.2%	2.1%	31	15	2.2%	1.2%
Compulsory School	29,257	28,520	1,091	986	65	63	6.0%	6.4%	65	53	6.0%	5.4%
Upper Secondary School	45,583	44,405	1,441	1,361	89	107	6.2%	7.9%	89	107	6.2%	7.9%
Adult Education	- <sup>1</sup>	- <sup>1</sup>	473	438	46	28	9.7%	6.4%	46	28	9.7%	6.4%
Group OH and adj.	-	-	0	4	-28	-20	-	-	-28	-20	-	-
Impact from IFRS 16 <sup>2</sup>	-	-	-	-	-	-	-	-	101	84	-	-
<b>Total</b>	<b>101,292</b>	<b>97,767</b>	<b>4,433</b>	<b>4,041</b>	<b>204</b>	<b>203</b>	<b>4.6%</b>	<b>5.0%</b>	<b>305</b>	<b>266</b>	<b>6.9%</b>	<b>6.6%</b>

<sup>1</sup> Adult education volume is not measured by the number of participants as the length of the programmes varies from single occasions to academic years.

<sup>2</sup> Please see note 2 for information on how application of IFRS 16 impact the financial reports.

## Development in the first six months (July 2023 – December 2023)

### Volume development and net sales

Net sales increased by 10.0 percent to SEK 7,863 million (7,146), whereof SEK 14 million was related to electricity support in the first quarter. The acquisition of FAWZ and Winford College contributed 2.3 percent. Organic growth, including bolt-on acquisitions, was 7.6 percent. Changes in exchange rates did not have any impact. The average number of children and students, excluding the Adult Education Segment, increased by 4.4 percent to 101,022 (96,800)

### Adjusted operating profit and operating profit (EBIT)

Adjusted EBIT for the first six months amounted to SEK 355 million (354) and adjusted EBIT margin was 4.5 percent (5.0). Operating profit (EBIT) was SEK 536 million (504) and EBIT margin 6.8 percent (7.1).

Earnings was mainly affected by generally higher costs driven by inflation, annual salary review, and higher rental costs due to indexation. In total, the rental costs increased by SEK 70 million compared to the same period last year. Higher capacity utilisation in Compulsory School and Upper Secondary School segments, a decrease in energy costs and electricity support, about SEK 30 million, dampened the effect. In the Adult Education Segment, earlier restructuring and higher volumes in higher vocational education programmes also had a positive effect.

Group overhead expenses were in line with last year. In the second quarter, the activity levels increased, and fewer vacancies. In addition, some staff functions have added extra resources as a result of growth.

### Items affecting comparability

Items affecting comparability amounted to SEK -6 million (-16) and include transaction expenses relating to acquisitions and insurance compensation related to the fire in a compulsory school in January 2023. Further insurance compensation of SEK 2 million is expected to be obtained.

SEK m	Half year	
	2023/24	2022/23
Transaction expenses (Pre & Int.)	-6	-11
Restructuring expenses (Comp.)	-	-13
Fire, insurance compensation (Comp.)	+1	+9
<b>Total</b>	<b>-6</b>	<b>-16</b>

### Acquisitions, divestments, new establishments, and discontinued operation

As of this fiscal year, the Preschool Segment has changed name to "Preschool and International Segment".

Net, 9 new units were added during the first six months. Most in the Netherlands and Germany where 10 were added through acquisitions and 8 through new openings. Also, one upper secondary school opened, and two compulsory schools were acquired in Sweden. The first six months is also impacted by 12 units less.

In the second quarter, AcadeMedia acquired Bergh School of Communication, a company within the Adult Education Segment.

### First six months in summary by segment

	Number of students (average)		Net sales, SEK m		Adj. operating profit. (EBIT), SEK m		Adj. EBIT margin		Operating profit (EBIT), SEK m		EBIT margin	
	2023/24	2022/23	2023/24	2022/23	2023/24	2022/23	2023/24	2022/23	2023/24	2022/23	2023/24	2022/23
Preschool & International	26,221	23,772	2,592	2,209	32	23	1.2%	1.0%	25	12	1.0%	0.5%
Compulsory School	29,041	28,468	1,890	1,732	116	114	6.1%	6.6%	116	109	6.1%	6.3%
Upper Secondary School	45,760	44,560	2,543	2,386	152	181	6.0%	7.6%	152	181	6.0%	7.6%
Adult Education	- <sup>1</sup>	- <sup>1</sup>	838	815	94	72	11.2%	8.8%	94	72	11.2%	8.8%
Group adj. Parent company	-	-	0	4	-38	-36	-	-	-38	-36	-	-
Impact from IFRS 16 <sup>2</sup>	-	-	-	-	-	-	-	-	187	166	,	,
<b>Total</b>	<b>101,022</b>	<b>96,800</b>	<b>7,863</b>	<b>7,146</b>	<b>355</b>	<b>354</b>	<b>4.5%</b>	<b>5.0%</b>	<b>536</b>	<b>504</b>	<b>6.8%</b>	<b>7.1%</b>

<sup>1</sup> Adult education volume is not measured by the number of participants as the length of the programmes varies from single occasions to academic years

<sup>2</sup> Please see note 2 for information on how application of IFRS 16 impact the financial reports.

## Cash flow and financial position

In the cash flow analysis below, lease payments attributable to property leasing are reported as part of operating activities. According to IFRS 16, lease payments are reported as part of the financing activities. Please see note 2 for reconciliation with the financial reports.

### Cash flow adjusted for lease payments

SEK M	Second quarter		Half year		Rolling 12 months	Full year
	2023/24	2022/23	2023/24	2022/23	Jan 23- Dec 23	2022/23
<b>Cash flow from operating activities before changes in working capital</b>	<b>248</b>	<b>215</b>	<b>439</b>	<b>393</b>	<b>1,091</b>	<b>1,044</b>
Cash flow from changes in working capital	359	139	135	-16	182	31
<b>Cash flow from operating activities</b>	<b>606</b>	<b>354</b>	<b>575</b>	<b>377</b>	<b>1,272</b>	<b>1,075</b>
Investments related to existing operations <sup>1</sup>	-70	-72	-165	-160	-288	-283
Investments related to expansion <sup>2</sup>	-85	-75	-251	-157	-292	-198
<b>Cash flow from investing activities</b>	<b>-154</b>	<b>-146</b>	<b>-415</b>	<b>-316</b>	<b>-580</b>	<b>-481</b>
<b>Cash flow from financing activities</b>	<b>-293</b>	<b>-301</b>	<b>6</b>	<b>-388</b>	<b>-377</b>	<b>-770</b>
<b>CASH FLOW FOR THE PERIOD</b>	<b>159</b>	<b>-93</b>	<b>165</b>	<b>-327</b>	<b>316</b>	<b>-176</b>
<b>Free cash flow<sup>3</sup></b>	<b>537</b>	<b>282</b>	<b>410</b>	<b>218</b>	<b>984</b>	<b>792</b>

Cash flow from operating activities for the quarter amounted to SEK 606 million (354). The increased cash flow was due to higher profit and a more positive effect from net working capital development, SEK +359 million (+139). The comparable quarter was negatively affected by the restoration of accounts payable after a calendar effect, about SEK 200 million.

Investments in existing operations<sup>1</sup> were in line with last year and amounted to SEK 70 million (72) contributing to a free cash flow<sup>3</sup> of SEK 537 million (282). Expansion investments<sup>2</sup> in the period were SEK 85 million (75) and includes i.a. the proceeds from the acquisition of Berghs. Cash flow from investing activities amounted to SEK -154 million (-146). Cash flow from financing activities totalled SEK -293 million (-301), of which dividend to shareholders SEK -185 million (-185). All in all, cash flow for the second quarter amounted to SEK 159 million (-93).

In the first six months, cash flow from operating activities amounted to SEK 575 million (377). The increase was due to higher profit and a positive effect from net working capital development, SEK 135 million (-16). Paid tax in the first six months amounted to SEK 136 million (148).

Investments in existing operations<sup>1</sup> were higher compared to last year and amounted to SEK 165 million (160) contributing to a free cash flow<sup>3</sup> before expansion of SEK 410 million (218). Expansion investments<sup>2</sup> in the period were SEK 251 million (157) and includes i.e. the proceeds from the acquisition of Berghs and Winford College. In total, cash flow from investing activities amounted to SEK -415 million (-316). Cash flow from financing activities totalled SEK 6 million (-388) of which dividend to shareholders SEK -185 million (-185). All in all, cash flow from the first six months amounted to SEK 165 million (-327).

<sup>1</sup> Investments related to existing operations include leasehold improvements, investments in equipment, investments in intangible non-current assets, investments in non-current financial assets, and divestment of non-current financial assets.

<sup>2</sup> Expansion investments include acquisitions and investments in own preschool buildings in Norway, as well as divestments of such assets.

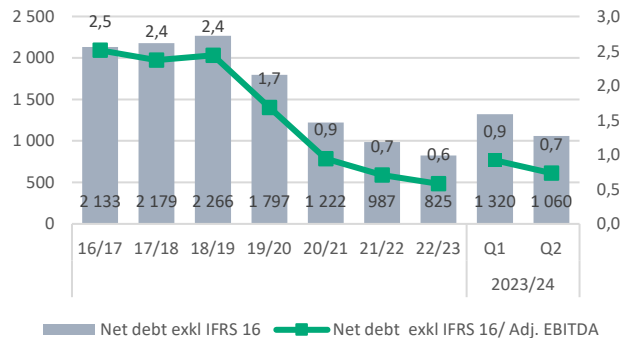
<sup>3</sup> Cash flow from financing activities include leasing payments of computers amounting to SEK 50 million (43) in the quarter and SEK 86 million (76) in the first six months. Full year 2022/23 the leasing payments of computers was SEK 161 million.

<sup>4</sup> Free cash flow before expansion investments consists of the cash flow from operating activities less investments in existing operations.

**Financial position<sup>1</sup>**

SEK m	Including IFRS 16			Excluding IFRS 16		
	2023-12-31	2022-12-31	2023-06-30	2023-12-31	2022-12-31	2023-06-30
Net debt	10,663	10,409	10,142	1,060	1,357	825
Property-related leasing liabilities	9,603	9,052	9,317	-	-	-
Net debt/ adjusted EBITDA	3.2	3.4	3.1	0.7	1.0	0.6
Debt ratio (%)	54.1%	55.4%	53.5%	9.8%	13.1%	8.0%
Equity/asset-ratio (%)	29.2%	29.5%	30.8%	54.7%	54.8%	57.9%
Buildings <sup>2</sup>	1,082	1,138	1,170	1,082	1,138	1,170

Consolidated interest-bearing net debt<sup>1</sup> including property-related leasing liabilities amounted to SEK 10,663 million (10,409), of which property-related leasing liabilities amounts to SEK 9,603 million (9,052). The increase compared to last year is related to expansion and new lease agreements, current lease agreements expired and resigned, and that existing contracts have been indexed. Financial expenses increased to SEK -332 million (253) following the increased leasing liabilities and increased interest rates. Interest expenses related to property-related leasing liabilities amounted to SEK 259 million (224). During the third quarter 2023/24, the group's net debt including leasing liabilities is expected to increase due to indexation of existing rental agreements.



Consolidated interest-bearing net debt<sup>1</sup> excluding property-related leasing liabilities amounted to SEK 1,060 million (1,357) as of 31 December 2023.

The property loans decreased by SEK 77 million over the past 12 months and amounted to SEK 699 million (776). Excluding the currency effects, the property loans decreased by SEK 27 million. Buildings decreased by SEK 56 million to SEK 1,082 million (1,138) during the equivalent period.

Net debt in relation to adjusted EBITDA<sup>1</sup> (rolling 12 months) amounted to 0.7 (1.0), which meets the Group's financial target of a net debt in relation to adjusted EBITDA lower than 3.0. Net debt in relation to adjusted EBITDA including IFRS 16 (rolling 12 months) was 3.2 (3.4).

<sup>1</sup> Implementation of IFRS 16 had a significant effect on AcadeMedia's financial statements. By excluding the effects of IFRS 16, continuity is achieved in the KPIs above. See note 2 to understand the effects on the financial reports from implementation of IFRS 16 and pages 32 to 33 for definitions.

<sup>2</sup> As of 31 December 2023, AcadeMedia owns 41 preschool properties in Norway, which are funded by long-term liabilities in the Norwegian State Housing Bank and short-term construction loans. Through the acquisition of FAWZ, AcadeMedia owns 3 properties in Germany.

## Preschool and International

- The number of children increased by 6.5 percent to 26,452 (24,842) in the second quarter.
- Sales increased by 14.0 percent and amounted to SEK 1,427 million (1,252), positively affected by acquisitions. Organic growth was 10.1 percent.
- Adjusted operating profit (adj. EBIT) increased to SEK 31 million (26).

AcadeMedia's Preschool and International segment operates in Sweden, Norway, Germany and the Netherlands. The segment included a total of 328 units during the quarter, of which 105 were preschools in Sweden, 105 preschools in Norway, 91 preschools, 2 compulsory schools, 5 upper secondary schools and adult education in Germany and 10 preschools and 10 compulsory- and upper secondary schools in the Netherlands.

### Outcome for the second quarter

The average number of children increased by 6.5 percent compared with the previous year and amounted to 26,452 (24,842). The increase was mainly driven by acquisitions and new openings in both Netherlands and Germany. Sales increased by 14.0 percent and amounted to SEK 1,427 million (1,252). Acquisitions and organic growth contributed with 5.4 and 10.1 respectively. Currency effects had a negative impact of 1.5 percent.

Adjusted operating profit increased to SEK 31 million (26) and the margin was 2.2 percent (2.1). The increased profit was, among other things, due to acquisitions, which contributed with SEK 5 million. Continued negative impact from higher costs due to inflation and index-adjusted rents of approximately SEK 10 million. All countries have been affected by increased sick leave, which increased cost of temporary staff approximately SEK 5 million. Lower electricity costs amounted to just over SEK 5 million.

Items affecting comparability amounted to SEK 0 million (-11). Operating profit (EBIT) increased to SEK 31 million (15) corresponding to an EBIT margin of 2.2 percent (1.2).

### Outcome for the first half year

The average number of children in the first six months increased by 10.3 percent and amounted to 26,221

(23,772). Net sales increased by 17.3 percent and amounted to SEK 2.592 million (2,209). Acquisitions and organic growth contributed with 7.3 and 10.2 respectively. Currency effect was -0.1 percent.

Adjusted operating profit for the first half year was SEK 32 million (23), and the margin 1.2 percent (1.0). The improvement in profit and margin was partly related to the acquisitions of FAWZ and Winford, SEK 5 million. Generally higher costs driven by inflation, index-adjusted rents of SEK 15 million, and increased pension expenses in Norway SEK 5 million, had a negative effect. In Norway, higher costs were offset by increased school vouchers, which are now partly compensating for previous years' cost increases.

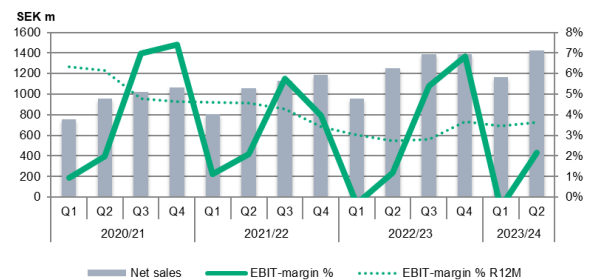
Items affecting comparability amounted to SEK -6 million (-11) and include transaction costs related to acquisitions. Operating income (EBIT) increased to SEK 25 million (12), which corresponds to an EBIT margin of 1.0 percent (0.5).

### Operational changes

In the quarter, two new preschools opened in Germany, and two preschools were closed in Sweden.

A total of 11 units have been added since the first of July. The acquisition of Winford College in the Netherlands contributed with 10 compulsory- and upper secondary schools. Eight new preschools have opened in Germany. In Sweden five preschools have closed and one more will be closed in the third quarter. In Germany, the adult education providers MediaDesign Academy was acquired in the first quarter.

The plan to open 15 new preschools in Germany during the 2023/24 financial year remains unchanged.



### Financial overview<sup>1</sup>

SEK M	Second quarter			Half year			Rolling 12 m	Full year
	2023/24	2022/23	Change	2023/24	2022/23	Change	Jan 23 – Dec 23	2022/23
Net sales	1,427	1,252	14.0%	2,592	2,209	17.3%	5,367	4,983
Operating profit (EBIT)	31	15	106.7%	25	12	108.3%	195	182
EBIT margin, %	2.2%	1.2%	1 p.p.	1.0%	0.5%	0.5 p.p.	3.6%	3.7%
Items affecting comparability	-	-11	n.a.	-6	-11	n.a.	-7	-11
Adjusted operating profit (adj. EBIT)	31	26	19.2%	32	23	39.1%	202	194
Adjusted EBIT margin, %	2.2%	2.1%	0.1 p.p.	1.2%	1.0%	0.2 p.p.	3.8%	3.9%
Number of children and students	26,452	24,842	6.5%	26,221	23,772	10.3%	26,388	25,163
Number of units	328	312	5.1%	328	308	6.5%	n.m.	312

The segments report property leasing in accordance with previous accounting practice (IAS 17). This entails that property lease payments are recognised as rent and not as finance lease. <sup>1</sup> Additional financial information per segment is presented on pages 28-29.



## Compulsory School

- The number of students increased by 2.6 percent to 29,257 (28,520) in the second quarter.
- Sales increased by 10.6 percent to SEK 1,091 million (986).
- Adjusted operating profit (EBIT) increased to SEK 65 million (63).

*AcadeMedia's Compulsory School segment runs compulsory schools and integrated preschools in many municipalities in Sweden under the brands Innovitaskolorna, Montessori Mondial, Noblaskolorna, Pops Academy, Snitz and Vittra. Operations are based entirely on the school voucher system. The segment had 118 units during the quarter, whereof 38 integrated preschools.*

### Outcome for the second quarter

The average number of students increased by 2.6 percent compared with the previous year and amounted to 29,257 (28,520). The increase relates to acquisitions, existing units increasing their capacity, and growth in existing units. Adjusted for units that are to be closed, the number of students increased by 3.5 percent.

Net sales increased by 10.6 percent to SEK 1,091 million (986), which in addition to the increase in number of students, also was due to the annual adjustment of school vouchers, increased government grants with associated cost, and retroactive adjustment of school vouchers of approximately SEK 5 million.

Adjusted operating profit was slightly higher than last year, SEK 65 million (63), with a margin of 6.0 percent (6.4). Increased capacity utilization, 93.0 percent (92.5), and acquisitions had a positive effect of approximately SEK 10 million during the quarter. Earnings continued to be affected by higher costs, of which index-adjusted rents increased by about SEK 10 million in the quarter compared with previous year. The annual salary review from September was 4.1 percent and affected the quarter just over SEK 5 million.

Items affecting comparability amounted to SEK 0 million (-10). Operating profit (EBIT) was higher than last year and amounted to SEK 65 million (53) corresponding to an EBIT margin of 6.0 percent (5.4).

### Financial overview<sup>1</sup>

SEK m	Second quarter			Half year			Rolling 12 m	Full year
	2023/24	2022/23	Change	2023/24	2022/23	Change	Jan 23 – Dec 23	2022/23
Net sales	1,091	986	10.6%	1,890	1,732	9.1%	3,927	3,769
Operating profit (EBIT)	65	53	22.6%	116	109	6.4%	267	260
EBIT margin, %	6.0%	5.4%	0.6 p.p.	6.1%	6.3%	-0.2 p.p.	6.8%	6.9%
Items affecting comparability	-	-10	n.a.	1	-4	n.a.	-5	-10
Adjusted operating profit (adj. EBIT)	65	63	3.2%	116	114	1.8%	273	271
Adjusted EBIT margin, %	6.0%	6.4%	-0.4 p.p.	6.1%	6.6%	-0.5 p.p.	7.0%	7.2%
Number of children and students	29,257	28,520	2.6%	29,041	28,468	2.0%	28,927	28,641
Number of units	118	116	1.7%	118	116	1.7%	n.m.	117

*The segments report property leasing in accordance with previous accounting practice (IAS 17). This entails that property lease payments are recognised as rent and not as finance lease.*

<sup>1</sup> Additional financial information per segment is presented on pages 28-29.

### Outcome for the first half year

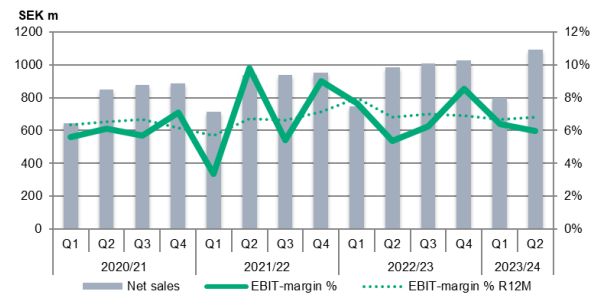
The average number of students increased by 2.0 percent and amounted to 29,041 (28,468). Net sales increased by 9.1 percent and amounted to SEK 1,890 million (1,732).

Adjusted operating profit was in line with last year, SEK 116 million (114), with a margin of 6.1 percent (6.6). Acquisition and expansion units contributed positively with approximately SEK 10 million and lower energy costs with approximately SEK 5 million. However, earnings continued to be affected by higher cost levels, of which index-adjusted rents increased by approximately SEK 20 million compared with the previous year. The annual salary review from September was 4.1 percent and affected approximately SEK 10 million.

Items affecting comparability, SEK 1 million (-4) include insurance compensation relating to the fire in a compulsory school in January 2023. Further approximately SEK 2 million of insurance compensation is expected. Operating profit (EBIT) amounted to SEK 116 million (109), and the operating margin was 6.1 percent (6.3).

### Operational changes

During the first quarter, two compulsory schools were acquired in Gothenburg with 624 students. In addition, two entities have been merged into one.



## Upper Secondary School

- The number of students increased by 2.7 percent in the second quarter, amounting to 45,583 (44,405).
- Sales increased 5.9 percent to SEK 1,441 million (1,361).
- Adjusted operating profit decreased to SEK 89 million (107).

AcadeMedia's Upper Secondary School Segment provides upper secondary education throughout Sweden under 16 different brands, offering both academic and vocational programmes. The schools operate entirely based on the school voucher system. The segment had 149 units during the quarter.

### Outcome for the second quarter

The number of students increased by 2.7 percent compared with the previous year and amounted to 45,583 (44,405). Expansion through new starts and investments in campuses has increased the student capacity in recent years with about four thousand places. These places are starting to fill up and are expected to continue to do so in the coming years. The two campuses that opened in Stockholm in 2022 have about 13 percent more students compared to last year.

Net sales increased by 5.9 percent to SEK 1,441 million (1,361), following increased number of students and the annual school voucher revision.

Adjusted operating profit decreased to SEK 89 million (107), representing a margin of 6.2 percent (7.9). Earnings continued to be impacted by higher costs due to inflation. Index-adjusted rents increased by approximately SEK 20 million and the annual salary review from September affected approximately SEK 15 million. Lower electricity costs amounted to just over SEK 5 million. Greater Stockholm's school voucher revision in 2023 was 1.8 percent, which does not compensate for current salary and cost increases in the Stockholm area. Physical upper secondary school fairs and open houses that last year were digital increased costs by approximately SEK 5 million.

More students and a review of the unit portfolio initiated last year improved capacity utilisation, 86.5 percent (84.9), and had a positive impact on earnings.

### Financial overview<sup>1</sup>

SEK m	Second quarter			Half year			Rolling 12 m	Full year
	2023/24	2022/23	Change	2023/24	2022/23	Change	Jan 23 – Dec 23	2022/23
Net sales	1,441	1,361	5.9%	2,543	2,386	6.6%	5,311	5,154
Operating profit (EBIT)	89	107	-16.8%	152	181	-16.0%	405	434
EBIT margin, %	6.2%	7.9%	-1.7 p.p.	6.0%	7.6%	-1.6 p.p.	7.6%	8.4%
Items affecting comparability	-	-	n.a.	-	-	n.a.	-23	-23
Adjusted operating profit (adj. EBIT)	89	107	-16.8%	152	181	-16.0%	428	457
Adjusted EBIT margin, %	6.2%	7.9%	-1.7 p.p.	6.0%	7.6%	-1.6 p.p.	8.1%	8.9%
Number of children and students	45,583	44,405	2.7%	45,760	44,560	2.7%	44,712	44,112
Number of units	149	152	-2.0%	149	152	-2.0%	n.m.	152

The segments report property leasing in accordance with previous accounting practice (IAS 17). This entails that property lease payments are recognised as rent and not as finance lease.

<sup>1</sup> Additional financial information per segment is presented on pages 28-29.

Operating profit (EBIT) decreased and amounted to SEK 89 million (107) and the margin was 6.2 percent (7.9).

### Outcome for the first half year

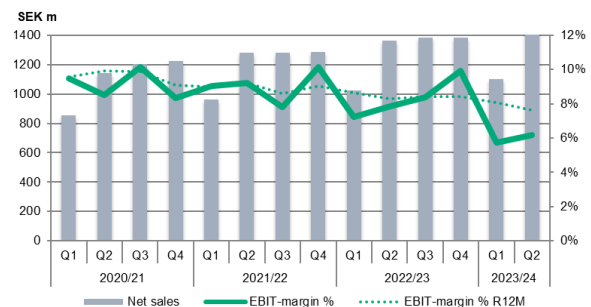
The number of students increased by 2.7 percent and amounted to 45,760 (44,560) and net sales increased by 6.6 percent to SEK 2,543 million (2,386). The growth was attributable to new openings, expansion, and higher school vouchers per student.

Adjusted operating profit was SEK 152 million (181), representing a margin of 6.0 percent (7.6). More students improved capacity utilisation, but earnings and margins were negatively affected by higher costs driven by inflation. Rents increased by approximately SEK 35 million due to indexation.

There were no items affecting comparability in the period. Operating profit (EBIT) was SEK 152 million (181) and the margin was 6.0 percent (7.6).

### Operational changes

At the start of the autumn term 2023, a new upper secondary school opened in Karlstad, admitting approximately 50 students. The number of units during the first six months has also been affected by one closed unit and five units merged into two units in the beginning of the fiscal year.



## Adult Education

- Sales increased 8.0 percent to SEK 473 million (438).
- Operating profit (EBIT) was SEK 46 million (28), whereof SEK 5 million attributable to acquisitions.

AcadeMedia's Adult Education Segment is Sweden's largest provider of adult education with a presence in about 150 locations in the country. The segment works in three main customer groups: Higher Vocational Education (45 percent of sales in the quarter), Municipal Adult Education (36) and Labour Market Services (8).

### Outcome for the second quarter

Net sales increased by 8.0 percent and amounted to SEK 473 million (438). The increase is mainly related to Higher Vocational Education but also to Berghs School of Communication, which was acquired in October.

The number of participants in the **Higher Vocational Education** business continued to grow and net sales increased by 13 percent compared to last year. Short higher vocational courses carried out in the quarter contributed largely to the increased sales. These courses ended in December and will not be conducted during the remaining of the fiscal year.

Volumes in **Municipal Adult Education** continue to be lower than last year, net sales decreased by 8 percent. Earlier capacity adjustments to reflect lower demand had a positive impact on the profitability.

Volumes in the Swedish Public Employment Service's **Labour Market Services** business are in line with last year but remain on low levels. Volumes are not expected to increase following the Swedish Public Employment Service's revised forecasts for matching services.

Operating profit (EBIT) increased to SEK 46 million (28), margin increased to 9.7 percent (6.4). The higher earnings were mainly related to increased volumes in Higher Vocational Education, but also to the Municipal Adult Education business where implemented transition programme have had an effect. The acquisition of Berghs contributed with SEK 5 million in EBIT. Berghs has a seasonal pattern where most of the earnings come from this quarter, which is why this level is not expected in the coming quarters.

The assessment is that the EBIT-margin for the segment for the full year will be in the lower range of 9-11. The development of the economy affects the need for adult education.

### Financial overview<sup>1</sup>

SEK m	Second quarter			Half year			Rolling 12 m	Full year
	2023/24	2022/23	Change	2023/24	2022/23	Change	Jan 23 - Dec 23	2022/23
Net sales	473	438	8.0%	838	815	2.8%	1,650	1,628
Operating profit (EBIT)	46	28	64.3%	94	72	30.6%	147	126
EBIT margin, %	9.7%	6.4%	3.3 p.p.	11.2%	8.8%	2.4 p.p.	8.9%	7.7%
Items affecting comparability	-	-	n.a.	-	-	n.a.	-	-
Adjusted operating profit (adj. EBIT)	46	28	64.3%	94	72	30.6%	147	126
Adjusted EBIT margin, %	9.7%	6.4%	3.3 p.p.	11.2%	8.8%	2.4 p.p.	8.9%	7.7%

The segments report property leasing in accordance with previous accounting practice (IAS 17). This entails that property lease payments are recognised as rent and not as finance lease.

<sup>1</sup> Additional financial information per segment is presented on pages 28-29.

### Outcome for the first half year

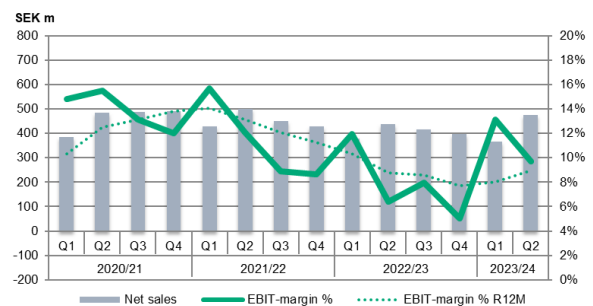
Net sales increased by 2.8 percent and amounted to SEK 838 million (815). Adjusted operating profit was SEK 94 million (72), corresponding to a margin of 11.2 percent (8.8). Operating profit increased to SEK 94 million (72) and the margin was 11.2 percent (8.8). The improvement in earnings was mainly attributable to higher volumes in Higher Vocational Education and the transformation of Municipal Adult Education.

### Operational changes and market developments

In January, the Swedish National Agency for Higher Vocational Education announced that AcadeMedia was awarded 9,500 (7,364, January 2023) educational places with a first start in the autumn 2024. With increased support from the government and a larger budget, the Swedish National Agency for Higher Vocational Education has approved more higher vocational education programmes compared to last year. The aim is to meet the continued competence needs in Sweden, enable transition and promote matching in the labour market. The award means that AcadeMedia is gaining market share in a growing market.

In the Swedish Public Employment Service's forecast in October 2023, volumes in matching services for 2023-2026 were written down sharply. The revision has been made with reference to reduced funding for matching services in the government's budget bill for 2024, but also to a "new assessment of the size of the target group".

According to the Confederation of Swedish Enterprise (Svenskt Näringsliv), Sweden is in a recession. Unemployment is on the rise and is expected to continue to rise.



## Quality

AcadeMedia's vision is to lead the development of education for the future. One of our goals in achieving this is to be a leader in learning, where the main indicator is '100% – everyone should achieve their educational objectives'. We can only accomplish this by providing the highest quality education in the areas in which the Group operates. To attain our goal, AcadeMedia maintains strong focus on systematic quality enhancing work. We have a group-wide quality management model, and our size enables us to pursue development initiatives and find ways for the structured exchange of experiences on a large scale. We are constantly developing as a learning organisation.

*"All of AcadeMedia's operations are part of a clear structure with a common framework and a culture with a focus on continuous improvement that makes us stronger together. We must deliver high-quality teaching and good goal fulfilment both based on core tasks and business tasks."* AcadeMedia's Roadmap

AcadeMedia's quality report for the 2022/23 financial year was published during the second quarter. It contains the Group's overall results for all types of school, as well as information on future quality initiatives and prioritised development areas. The quality report is available on AcadeMedia's website.

### Preschool

No comprehensive quality reviews were carried out during the second quarter.

### Compulsory School

At the end of November, the Swedish National Agency for Education's statistics for national tests in compulsory school were published. The summaries show that the discrepancies between national tests and grades have decreased more in AcadeMedia's compulsory schools than in the country as a whole. The proportion of students who received a higher final grade than they performed on the national test in English has decreased to 10.3 percent (11.6), while the national average landed at 9.5 percent (10.3). In mathematics the corresponding proportion was 26.7 percent (39.8) and in Sweden 24.2 percent (34.5). In Swedish, 20.8 percent of AcadeMedia's ninth graders received a higher final grade than they performed on the national test (33.0). The national average was 28.1 percent (35.4).

### Upper Secondary School

In November 2023, the Swedish National Agency for Education published the results for students who graduated from upper secondary school in the spring of 2023. The results were in line with AcadeMedia's own compilations that were presented in AcadeMedia's quality report for 2022/23 in October.

The statistics regarding deviations between national tests and grades in upper secondary school were also published in November and, just as for compulsory school, it can be noted that the deviations have decreased more in AcadeMedia's upper secondary schools than in the country as a whole. The proportion of students who received a higher grade than they performed on the national tests in mathematics has decreased to 27.6 percent (42.8), while the national average landed at 25.9 percent (35.8). In Swedish, the corresponding proportion was 30.4 percent (39.8) and nationally, 32.7 percent (35.5). In English, the proportion of students with a higher grade than the result of the national test was 16.3 percent (26.2), while the national figure was 15.6 percent (20.7).

### Adult Education

Compilations of the Adult Education's participant surveys with respect to the autumn term of 2023 show that participants' satisfaction remains at a high level and increased compared to last year to 87.5 percent (86.4). Also, the propensity to recommend AcadeMedia to others increased to 88.9 percent (87.4).

## Employees

The average number of full-time employees in the quarter was 14,973 (14,510) which represents an increase of 3.2 percent. The proportion of women in the Swedish operation was 66,9 percent (66.8) in the quarter. Employee turnover in Sweden, measured as the proportion of individuals who resigned, was 10,5 percent aggregated over the six-month July – December period, compared with 12.7 percent aggregated over the corresponding period in the previous year. Absence due to illness for AcadeMedia employees in Sweden (aggregated average short-term absence <90 days) was 4.4 percent (4.4) during first six months.

## Parent Company

Revenue during the first six months amounted to SEK 13 million (9). Operating profit (EBIT) amounted to SEK -7 million (-6) and profit after tax was SEK -10 million (-0). The Parent Company's assets essentially consist of participations in Group companies and intercompany receivables. Operations are financed by equity, bank loans and intra group loans. Equity in the Parent Company as of 31 December 2023 was SEK 2,043 million (2,233). The Parent Company's interest-bearing external liabilities as of 31 December 2023 was SEK 576 million (506).

A dividend of SEK 1.75 (1.75) per share was paid during the quarter, totalling SEK 185 million (185).

## Owners and share capital

AcadeMedia AB (publ) is a public limited company listed on Nasdaq Stockholm since 2016. As of 31 December 2023, share capital was SEK 105,793,466 and the number of shares amounted to a total of 105,793,466 shares distributed among 105,587,561 ordinary shares and 205,905 Class C shares, where the C-shares are held by AcadeMedia AB. The quota value is SEK 1.00 per share. Mellby Gård AB is the largest shareholder in AcadeMedia with 24,39 percent of the capital as of 31 December 2023.

The convertible program for employees in the AcadeMedia group expired in September 2023. The number of shares and votes in AcadeMedia AB has increased because of the conversion of convertibles. In total, the number of shares and votes has increased by 84 ordinary shares and equal many voices. The convertible program was introduced at the Annual General Meeting on 22 November 2018.

### Share redemption program

The 2023 Annual General Meeting resolved on a voluntary share redemption program consisting of a reduction of the share capital for repayment to the shareholders, as well as a bonus issue without issuing new shares. For each ordinary share in the company, one redemption right will be received. For class C shares in the company, no redemption rights are received and thus no right to redeem shares. The maximum number of ordinary shares to be redeemed is 5,279,378, with a quota value of SEK 1.00. After the reduction of the share capital has been implemented, the company's share capital will amount to not less than SEK 100,514,088, divided into a total of not less than 100,514,088 shares, of which not less than 100,308,183 ordinary shares and not less than 205,905 class C shares. The Board of Directors intends to establish a redemption amount per share which is equivalent to a premium of a maximum of 30 percent of the volume-weighted average share price of the company's ordinary share during the five trading days preceding the Board of Directors' resolution on the terms and conditions of the program. The reduction is made for repayment to shareholders of a total amount of not more than SEK 275 million. As previously announced, the program will be implemented during the third quarter of the 2023/24 fiscal year. An information brochure describing the voluntary redemption program in more detail will be provided before the start of the application period.

## Significant events after the end of the reporting period

### Preliminary school voucher increases

The school voucher increase for AcadeMedia's Swedish school operation is estimated to be just over 4 (4.6) percent for 2024 based on 80 percent of the student population. This figure is still preliminary and may change when all decisions have been received. A more precise school voucher increase for 2024 is to be communicated in the interim report for the third quarter. Below is an account of the preliminary school voucher increase for each of the three school forms.

- The average school voucher increase for AcadeMedia preschools in Sweden is estimated to be just over 4 percent (5.3). In addition to school vouchers, approximately 3.7 percent (3.5) of the income consists of parental fees according to the maximum fee system. The Swedish preschools' maximum fees are adjusted annually by the Swedish National Agency for Education. For 2024, the increase is 2.6 percent (4.6).
- The school voucher increase for the Compulsory School Segment is estimated to be just over 5 percent (5.3). The calculation refers only to basic allowance and does not take into account changes in the voucher related to before- and after school care, nor does it consider socio-economic compensation.
- The voucher increase for the Upper Secondary School Segment is estimated to be close to 4 percent (3.9). The calculation refers only to basic allowance and does not take into account changes in contract prices for introduction programmes or socio-economic compensation.

School voucher increases in Norway, including parental fees, amounts to an average of 5.5 percent (9) and are based on the municipalities' actual cost outcomes in 2022, adjusted with a cost index for 2023 and 2024.

## **The Swedish National Agency for Higher Vocational Education announced allocation of educational places with first start autumn 2024**

AcadeMedia's Higher Vocational Education awarded more than 9,500 (7,364) educational places. This was announced by the Swedish National Agency for Higher Vocational Education in connection with the presentation of which applications were granted. The award means an increase of about 30 percent compared to last year. As a result of the announcement, AcadeMedia gains market share.

## **AcadeMedia's CEO absent from the company to undergo planned surgery**

AcadeMedia's CEO Marcus Strömberg is temporarily absent from the company as of January 22. This is to undergo a planned surgery that will involve a shorter convalescence. Katarina Wilson, Deputy CEO of AcadeMedia, is appointed acting CEO during Marcus Strömberg's absence.

## **Changes in Group Management**

Petter Sylvan has been appointed new CFO and member of the Group Management at AcadeMedia. Petter Sylvan most recently served as CFO at Avonova. Prior to that, he was at Profoto where he worked for 17 years, 15 of them as CFO. As CFO, he took Profoto to the stock exchange in 2021. Petter Sylvan holds a Master of Science in Automation Engineering from Chalmers University of Technology in Gothenburg, and an Executive MBA from the Stockholm School of Economics. Petter Sylvan will take over as CFO on March 4, 2024.

Paula Hammerskog, Head of Communications since 2012 and member of Group Management, has decided to leave AcadeMedia. The process of recruiting a successor has been initiated, Paula Hammerskog will assist until a new Director of Communications has been appointed.

## **Other**

### **Risks and uncertainties**

AcadeMedia categorises risks as operating, external, and financial and they are described in detail in AcadeMedia AB's 2022/23 Annual Report. Operating risks include variations in demand and number of students and participants, risk relating to the supply of qualified employees and payroll expenses, risk relating to quality deficiencies, contractual compliance within adult education, AcadeMedia's reputation and brand, permits, and liability and property risk. With declining demand in a specific unit, fixed expenses and thus rental costs are a risk.

External risks include risks relating to school voucher funding and the general economy, political risk, changes in laws or regulations as well as the dependence on national authorities in the education sector. A common factor for various political proposals is that the processes are usually long, and proposals must be in a legally enforceable format and must ultimately be approved by the respective national parliament. In addition, there are financial risks such as credit and currency risks.

In both Sweden and Norway several investigations are ongoing. These comprise, among other, the so called Inquiry into Profit in Schools (U 2022:08) and the issued additional directives (Dir 2023:109), the inquiry Equivalent Grades and Qualification Points (U2023:02), and development of new funding model Norway. An overview of these can be found in AcadeMedia's Annual and Sustainability Report 2022/23 on page 48.

The increased inflation and rising interest rates can lead to a recession, which in turn will increase the demand for adult education. Higher electricity prices, CPI-indexed rents and meal costs affect AcadeMedia's cost mass, but over time, higher costs are reflected in increased school fees.

### **Seasonal variations**

AcadeMedia's four segments show different seasonal variations. The three school segments show recurring seasonal variations, in which the first half of the year, July to December, typically reports weaker sales and earnings. This is mainly due to school holidays, annual leave, and the annual salary review. The second half, January to June, is stronger, as sales typically rise because of the annual school voucher funding reviews and higher numbers of children and students. The Adult Education segment shows more irregular seasonal variations and major contractual changes or changes in public initiatives can have a large effect. The seasonal variations are described in more detail in AcadeMedia AB's annual report for 2022/23.

## **Outlook**

AcadeMedia does not publish any forecasts.

## Calendar

1 February 2024	Interim report, second quarter
3 May 2024	Interim report, third quarter
19 July 2024	Preliminary result for the fiscal year 2023/24
28 August 2024	Year-end report 2023/24
24 October 2024	Interim report, first quarter
24 October 2024	Annual report 2023/24

For further information, please visit <https://corporate.academedia.se>

The Board of Directors and the Chief Executive Officer certify that the interim report gives a true and fair view of the Parent Company's and Group's operations, their financial position and results of operations, and describes significant risks and uncertainties facing the Parent Company and other companies in the Group.

Stockholm 1 February 2024

Håkan Sörman  
*Chairman of the Board*

Katarina Wilson  
*Acting Chief Executive Officer*

Johan Andersson  
*Board Member*

Ann-Marie Begler  
*Board Member*

Jan Bernhardsson  
*Board Member*

Mikael Helmersson  
*Board Member*

Hilde Britt Mellbye  
*Board Member*

Marie Osberg  
*Board Member*

Anna Lundmark Boman  
*Employee representative*

Anders Lövgren  
*Employee representative*

This report has not been reviewed by the company's auditors.

AcadeMedia AB (publ)

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*This information is information that AcadeMedia AB is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact persons set out above, at 08:00 CET on 1 February 2024.*

## Consolidated income statement

SEK m	Not	Second quarter		Half year		Rolling 12 m	Full year
		2023/24	2022/23	2023/24	2022/23	Jan 23- Dec 23	2022/23
<b>Net Sales</b>	3	<b>4,433</b>	<b>4,041</b>	<b>7,863</b>	<b>7,146</b>	<b>16,256</b>	<b>15,539</b>
Cost of services		-431	-392	-754	-707	-1,483	-1,435
Other external expenses		-432	-393	-798	-709	-1,658	-1,569
Personnel expenses		-2,738	-2,495	-4,744	-4,288	-9,752	-9,296
Depreciation/amortization		-526	-474	-1,024	-922	-2,026	-1,924
Items affecting comparability <sup>1)</sup>		0	-21	-6	-16	-35	-45
<b>TOTAL OPERATING EXPENSES</b>		<b>-4,128</b>	<b>-3,776</b>	<b>-7,326</b>	<b>-6,641</b>	<b>-14,955</b>	<b>-14,269</b>
<b>OPERATING INCOME (EBIT)</b>		<b>305</b>	<b>266</b>	<b>536</b>	<b>504</b>	<b>1,302</b>	<b>1,270</b>
Financial income	6	6	8	9	11	31	33
Financial expenses	6	-174	-129	-332	-253	-623	-543
<b>Net financial items</b>		<b>-168</b>	<b>-122</b>	<b>-323</b>	<b>-242</b>	<b>-592</b>	<b>-511</b>
<b>INCOME BEFORE TAX</b>		<b>137</b>	<b>144</b>	<b>214</b>	<b>263</b>	<b>710</b>	<b>759</b>
Tax	7	-31	-35	-45	-60	-166	-181
<b>PROFIT FOR THE PERIOD</b>		<b>106</b>	<b>109</b>	<b>168</b>	<b>203</b>	<b>543</b>	<b>578</b>
<b>Profit for the period attributable to:</b>							
Owners of the parent company		106	109	168	203	543	578
Basic earnings per share (SEK)		1.01	1.16	1.60	1.89	5.18	5.47
Diluted earnings per share (SEK)		1.01	1.16	1.60	1.88	5.18	5.47
Earnings per share based on number of shares outstanding (SEK)		1.01	1.16	1.60	1.89	5.18	5.47

<sup>1)</sup> Items affecting comparability are specified on page 4 and 5. Key performance indicator definitions are on pages 32 to 33. Please see note 2 for information on how application of IFRS 16 impact the financial reports.



## Consolidated statement of comprehensive income

SEK m	Note	Second quarter		Half year		Rolling 12 m	Full year
		2023/24	2022/23	2023/24	2022/23	Jan 23- Dec 23	2022/23
<b>PROFIT FOR THE PERIOD</b>		<b>106</b>	<b>109</b>	<b>168</b>	<b>203</b>	<b>543</b>	<b>578</b>
<b>Other comprehensive income</b>							
<i>Items that will not be reclassified to profit/loss</i>							
Actuarial gains and losses		3	2	-28	-36	-23	-31
Deferred tax relating to actuarial gains and losses		-1	-0	6	8	5	7
		<b>2</b>	<b>1</b>	<b>-22</b>	<b>-28</b>	<b>-18</b>	<b>-24</b>
<i>Items that may be reclassified to profit/loss</i>							
Translation differences		-28	12	-26	25	-45	5
<b>Other comprehensive income for the period</b>		<b>-26</b>	<b>14</b>	<b>-48</b>	<b>-3</b>	<b>-63</b>	<b>-19</b>
<b>COMPREHENSIVE INCOME FOR THE PERIOD</b>		<b>81</b>	<b>123</b>	<b>121</b>	<b>200</b>	<b>480</b>	<b>559</b>
<b>Comprehensive income for the period attributable to:</b>							
Owners of the parent company		81	123	121	200	480	559

## Consolidated statement of financial position in summary

SEK m	Dec 31, 2023	Dec 31, 2022	Jun 30, 2023
<b>ASSETS</b>			
Intangible non-current assets	7,056	6,758	6,695
Buildings	1,082	1,138	1,170
Right-of-use assets	9,477	8,987	9,119
Other property, plant, and equipment	1,070	1,049	1,035
Other non-current assets	119	102	92
<b>Total non-current assets</b>	<b>18,803</b>	<b>18,034</b>	<b>18,111</b>
Current receivables	895	740	840
Cash and cash equivalents <sup>1</sup>	1,108	818	967
<b>Total current assets</b>	<b>2,004</b>	<b>1,558</b>	<b>1,807</b>
<b>TOTAL ASSETS</b>	<b>20,807</b>	<b>19,592</b>	<b>19,918</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Total equity</b>	<b>6,069</b>	<b>5,772</b>	<b>6,134</b>
Non-current liabilities to credit institutions	1,715	1,532	1,424
Long-term lease liabilities	8,478	8,069	8,203
Provisions and other non-current liabilities	179	229	180
<b>Total non-current liabilities</b>	<b>10,372</b>	<b>9,829</b>	<b>9,807</b>
Current interest-bearing liabilities	147	348	167
Short-term lease liabilities	1,426	1,251	1,309
Other current liabilities	2,793	2,392	2,501
<b>Total current liabilities</b>	<b>4,365</b>	<b>3,991</b>	<b>3,977</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>20,807</b>	<b>19,592</b>	<b>19,918</b>

<sup>1</sup> Cash includes Cash restricted for payroll tax withholdings with SEK 50 million (SEK 55 million per 31 Dec 2022 and SEK 36 million per 30 June 2023).

## Summary of consolidated statement of changes in equity

Equity attributable to the owners of the Parent Company

SEK m	Jul – Dec 2023/24	Jul - Dec 2022/23	Jul-Jun 2022/23
<b>Opening balance</b>	<b>6,134</b>	<b>5,758</b>	<b>5,758</b>
Profit for the period	168	203	578
Other comprehensive income for the period	-48	-3	-19
<b>Consolidated statement of comprehensive income</b>	<b>120</b>	<b>199</b>	<b>559</b>
Dividend paid	-185	-185	-185
Other transactions with owners <sup>1</sup>	-0	-0	2
<b>Closing balance</b>	<b>6,069</b>	<b>5,772</b>	<b>6,134</b>

<sup>1</sup> Transactions with owners the last six months amounts to SEK 0 million and included proceeds for issued warrants of SEK -0.2 million, new issue connected to the convertible program SEK +0.0 million and share-matching program SEK +0.2 million. Transactions with owners in the previous year amounted to SEK +1,8 million and include proceeds for issued warrants of SEK +1.9 million in the third quarter, a new share issue connected to the convertible program SEK +0,0 million, share-matching program SEK +0.1 million and payment for the repurchase of issued warrants of SEK -0,1 million in the second quarter.

## Consolidated cash flow statement

SEK m	Second quarter		Half year		Full year
	2023/24	2022/23	2023/24	2022/23	2022/23
Operating profit (EBIT)	305	266	536	504	1,270
Depreciation/amortization	526	474	1,024	922	1,924
Adjustment for other non-cash items	-19	-11	-23	-23	-57
Tax paid	-68	-77	-136	-148	-276
<b>Cash flow from operating activities before changes in working capital</b>	<b>744</b>	<b>653</b>	<b>1,402</b>	<b>1,256</b>	<b>2,860</b>
Cash flow from changes in working capital	399	275	172	-11	35
<b>Cash flow from operating activities</b>	<b>1,143</b>	<b>927</b>	<b>1,574</b>	<b>1,244</b>	<b>2,895</b>
Acquisition of subsidiaries	-75	-80	-234	-156	-169
Investments in buildings	-9	-7	-14	-13	-41
Leasehold improvements	-29	-22	-67	-45	-109
Investments in equipment	-38	-48	-89	-112	-167
Investments in intangible non-current assets	-3	-2	-5	-3	-7
Divestment of fixed assets	-	12	-	12	12
Investments in non-current financial assets	0	-	-7	-	-0
<b>Cash flow from investing activities</b>	<b>-154</b>	<b>-146</b>	<b>-415</b>	<b>-316</b>	<b>-481</b>
Interest received (+) and paid (-)	-14	-10	-33	-21	-54
Interest paid, lease liabilities	-137	-117	-266	-228	-477
Dividend paid	-185	-185	-185	-185	-185
New share issue	-	-	-	-	2
Increase (+)/decrease (-) of interest-bearing liabilities	-45	-64	310	-106	-373
Repayment of lease liabilities	-450	-499	-820	-715	-1,504
<b>Cash flow from financing activities</b>	<b>-830</b>	<b>-875</b>	<b>-994</b>	<b>-1,255</b>	<b>-2,590</b>
<b>CASH FLOW FOR THE PERIOD</b>	<b>159</b>	<b>-93</b>	<b>165</b>	<b>-327</b>	<b>-177</b>
Cash and cash equivalents at beginning of period	969	907	967	1,137	1,137
Exchange-rate differences in cash and cash equivalents	-20	4	-23	8	7
<b>Cash and cash equivalents at end of period</b>	<b>1,108</b>	<b>818</b>	<b>1,108</b>	<b>818</b>	<b>967</b>

Please see note 2 for information on how application of IFRS 16 impact the financial reports.

## Notes and accounting policies

The interim report includes pages 1 to 33 and pages 1 to 15 are an integrated part of this financial report.

### NOTE 1: ACCOUNTING POLICIES

This Interim Report for the Group is prepared in accordance with IAS 34 Interim Financial Reporting, as well as applicable stipulations in the Annual Accounts Act. The Interim report for the Parent Company is prepared in accordance with chapter 9 Interim report in the Annual Accounts Act.

The accounting policies and basis of calculation applied are the same as those described in AcadeMedia's 2022/23 Annual Report, which was prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the EU.

#### New and amended accounting standards applied from 1 July 2023

New and amended standards and interpretations applicable from 1 July 2023 have not had any significant effect on the financial reports.

### NOTE 2: FINANCIAL REPORTS DISCLOSING THE IMPACT FROM IMPLEMENTATION OF IFRS 16

Below, the effects on the financial reports from implementation of IFRS 16 Leasing are disclosed.

#### Consolidated income statement

SEK m	Second quarter 23/24			First half year 23/24			Full year 22/23		
		IFRS 16 effect	Excl. IFRS 16		IFRS 16 effect	Excl. IFRS 16		IFRS 16 effect	Excl. IFRS 16
<b>Net Sales</b>	<b>4,433</b>	-	<b>4,433</b>	<b>7,863</b>	-	<b>7,863</b>	<b>15,539</b>	-	<b>15,539</b>
Cost of services	-431	-	-431	-754	-	-754	-1,435	-	-1,435
Other external expenses	-432	497	-929	-798	963	-1,761	-1,569	1,816	-3,385
Personnel expenses	-2,738	-	-2,738	-4,744	-	-4,744	-9,296	-	-9,296
Depreciation/amortization	-526	-396	-131	-1,024	-776	-248	-1,924	-1,467	-458
Items affecting comparability	0	-	0	-6	-	-6	-45	-	-45
<b>TOTAL OPERATING EXPENSES</b>	<b>-4,128</b>	101	<b>-4,229</b>	<b>-7,326</b>	187	<b>-7,514</b>	<b>-14,269</b>	350	<b>-14,619</b>
<b>OPERATING INCOME</b>	<b>305</b>	<b>101</b>	<b>204</b>	<b>536</b>	<b>187</b>	<b>349</b>	<b>1,270</b>	<b>350</b>	<b>920</b>
Financial income	6	-	6	9	-	9	33	-	33
Financial expenses	-174	-133	-41	-332	-259	-73	-543	-469	-74
<b>Net financial items</b>	<b>-168</b>	<b>-133</b>	<b>-35</b>	<b>-323</b>	<b>-259</b>	<b>-64</b>	<b>-511</b>	<b>-469</b>	<b>-42</b>
<b>INCOME BEFORE TAX</b>	<b>137</b>	<b>-32</b>	<b>169</b>	<b>214</b>	<b>-72</b>	<b>286</b>	<b>759</b>	<b>-119</b>	<b>878</b>
Tax	-31	8	-39	-45	19	-64	-181	22	-203
<b>PROFIT FOR THE PERIOD</b>	<b>106</b>	<b>-24</b>	<b>130</b>	<b>168</b>	<b>-54</b>	<b>222</b>	<b>578</b>	<b>-97</b>	<b>675</b>
Other comprehensive income for the period	-26	-	-26	-48	-	-48	-19	-	-19
<b>COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>81</b>	<b>-24</b>	<b>104</b>	<b>121</b>	<b>-54</b>	<b>174</b>	<b>559</b>	<b>-97</b>	<b>656</b>
Earnings per share basic (SEK)	1.01	-0.22	1.23	1.60	-0.51	2.10	5.47	-0.92	6.39
Earnings per share diluted (SEK)	1.01	-0.22	1.23	1.60	-0.51	2.10	5.47	-0.92	6.39
Earnings per share based on number of shares outstanding (SEK)	1.01	-0.22	1.23	1.60	-0.51	2.10	5.47	-0.92	6.39

**Consolidated statement of financial position in summary**

SEK m	31 Dec 2023			31 Dec 2022		
		IFRS 16 effect	Excl. IFRS 16		IFRS 16 effect	Excl. IFRS 16
<b>ASSETS</b>						
Intangible non-current assets	7,056	-	7,056	6,758	-	6,758
Buildings	1,082	-	1,082	1,138	-	1,138
Right-of-use assets	9,477	9,181	296	8,987	8,722	265
Other property, plant, and equipment	1,070	-	1,070	1,049	-	1,049
Other non-current assets	119	33	86	102	28	74
<b>Total non-current assets</b>	<b>18,803</b>	<b>9,214</b>	<b>9,589</b>	<b>18,034</b>	<b>8,750</b>	<b>9,284</b>
Current receivables	895	-332	1,227	740	-331	1,070
Cash and cash equivalents	1,108	-	1,108	818	-	818
<b>Total current assets</b>	<b>2,004</b>	<b>-332</b>	<b>2,336</b>	<b>1,558</b>	<b>-331</b>	<b>1,889</b>
<b>TOTAL ASSETS</b>	<b>20,807</b>	<b>8,881</b>	<b>11,925</b>	<b>19,592</b>	<b>8,420</b>	<b>11,173</b>
<b>EQUITY AND LIABILITIES</b>						
<b>Total equity</b>	<b>6,069</b>	<b>-451</b>	<b>6,520</b>	<b>5,772</b>	<b>-345</b>	<b>6,117</b>
Non-current liabilities to credit institutions	1,715	-	1,715	1,532	-	1,532
Long-term lease liabilities	8,478	8,344	134	8,069	7,933	136
Provisions and other non-current liabilities	179	-133	312	229	-114	343
<b>Total non-current liabilities</b>	<b>10,372</b>	<b>8,211</b>	<b>2,161</b>	<b>9,829</b>	<b>7,819</b>	<b>2,010</b>
Current interest-bearing liabilities	147	-	147	348	-	348
Short-term lease liabilities	1,426	1,259	167	1,251	1,119	133
Other current liabilities	2,793	-138	2,931	2,392	-173	2,565
<b>Total current liabilities</b>	<b>4,365</b>	<b>1,120</b>	<b>3,245</b>	<b>3,991</b>	<b>945</b>	<b>3,045</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>20,807</b>	<b>8,881</b>	<b>11,925</b>	<b>19,592</b>	<b>8,420</b>	<b>11,173</b>

**Consolidated cash flow statement**

SEK m	Second quarter 23/24			First half year 23/24		
		IFRS 16 effect	Excl. IFRS 16		IFRS 16 effect	Excl. IFRS 16
Operating profit/loss (EBIT)	305	101	204	536	187	349
Depreciation/amortization	526	396	131	1,024	776	248
Adjustment for other non-cash items	-19	-	-19	-23	-	-23
Tax paid	-68	-	-68	-136	-	-136
<b>Cash flow from operating activities before changes in working capital</b>	<b>744</b>	<b>497</b>	<b>248</b>	<b>1,402</b>	<b>963</b>	<b>439</b>
Cash flow from changes in working capital	399	40	359	172	37	135
<b>Cash flow from operating activities</b>	<b>1,143</b>	<b>537</b>	<b>606</b>	<b>1,574</b>	<b>999</b>	<b>575</b>
<b>Cash flow from investing activities</b>	<b>-154</b>	<b>-</b>	<b>-154</b>	<b>-415</b>	<b>-</b>	<b>-415</b>
<b>Cash flow from financing activities</b>	<b>-830</b>	<b>-537</b>	<b>-293</b>	<b>-994</b>	<b>-999</b>	<b>6</b>
<b>CASH FLOW FOR THE PERIOD</b>	<b>159</b>	<b>0</b>	<b>159</b>	<b>165</b>	<b>0</b>	<b>165</b>

**NOTE 3: REVENUE**

SEK m	Second quarter		Half year		Full year
	2023/24	2022/23	2023/24	2022/23	2022/23
Education-related income	4,239	3,868	7,535	6,851	14,950
State subsidies	104	84	165	135	272
Products	24	28	49	55	101
Other income	66	62	114	106	216
<b>Net Sales</b>	<b>4,433</b>	<b>4,041</b>	<b>7,863</b>	<b>7,146</b>	<b>15,539</b>

Education-related income consists of school vouchers and participant fees. Tuition fees are recognised as revenue and allocated in line with the degree of completion over the period during which the education is provided, including time for planning and grading of student learning. Revenue for preschool operations is recognised based on the same fundamental principles. Revenue for services sold is recognised upon delivery to students. Revenue in the adult education operation is based on the same fundamental principles, but also considers the empirical estimate of the number of participants not completing the programme started, as well as estimates of compensation received based on the number of participants completing the programme.

State subsidies include State subsidies for the primary school initiative, smaller classes, skills development and before and after school care initiatives. State subsidies are recognised at fair value in the case that there is reasonable certainty that they will be received and that AcadeMedia will meet the conditions attached to the grant. Subsidies received to cover costs are recognised as an expense reduction for the relevant expense item, for example teacher salary premiums, head teacher premiums and other salary subsidies.

Products comprise products and services for the education market.

Other income refers to income not directly related to education.

**NOTE 4: RELATED-PARTY TRANSACTIONS**

Related party transactions are described in detail in the 2022/23 Annual Report. Related party transactions take place at an arm's length basis. During the first six months no significant related-party transactions took place.

**NOTE 5: ACQUISITIONS**

Acquiring company	Acquired company	Acquisition date	Segment
AcadeMedia Education GmbH	Mediadesign Akademie für Aus- und Weiterbildung gGmbH	03-Jul-23	Preschool
AcadeMedia Nederland BV	Winford College BV	01-Aug-23	Preschool
AcadeMedia Grundskolor Holding AB	Vindseglet AB	01-Sep-23	Compulsory
AcadeMedia Vuxenutbildning Holding AB	Berghs School of Communication AB	01-Oct-23	Adult Education

The purchase price allocations are preliminary one year from the acquisition date.

The acquisitions above represent a combined value of less than 5 percent of the Group and are reported together in the tables. The acquisitions pertain to 100 percent of the shares and votes in the acquired companies.

The purchase consideration was in the form of cash.

Details of the net assets and goodwill acquired are given below. Goodwill attributed to company value exceeding net assets is not tax deductible whereas goodwill attributed to assets in asset-based acquisitions is tax deductible. No part of this year's additional goodwill is tax deductible.

In the acquisition analysis for Changemaker Education AB (acquired in August 2022) an adjustment for additional purchase price was made in the first quarter, which resulted in an increase of goodwill of SEK 3 million. Furthermore, in the second quarter the acquisition analysis for Fawz gGmbH (acquired in November 2022) was completed, the adjustment in comparison with the preliminary analysis is mainly related to the final valuation of properties, which gave rise to an increase in goodwill. In total, goodwill increased from 0 to SEK 31 million. The adjustments are shown in the table below.

<b>Acquisition effects of acquisitions made (SEK m)</b>	<b>Changemaker</b>	<b>FAWZ</b>	<b>Acquisitions</b>	<b>Total</b>
Purchase consideration including transaction expenses and interest compensation	3	-7	437	433
Purchase consideration excluding transaction expenses and including interest compensation	3	-7	395	391
Fair value of acquired net assets excluding goodwill	-	38	-57	-19
<b>Total goodwill</b>	<b>3</b>	<b>31</b>	<b>338</b>	<b>372</b>

<b>Fair values acquired (SEK m)</b>	<b>Changemaker</b>	<b>FAWZ</b>	<b>Acquisitions</b>	<b>Total</b>
Intangible non-current assets	0	-	48	48
Property, plant, and equipment	-	-45	22	-23
Right-of-use assets	-	-	193	193
Financial non-current assets	-	-	1	1
Current assets	-	2	89	92
Cash and cash equivalents	-	-	117	117
Interest bearing liabilities	-	-	0	0
Interest bearing liabilities – IFRS 16	-	-	-193	-193
Non-interest-bearing liabilities	-	11	-213	-202
Current tax liability	-	-	0	0
Deferred tax liability	-	-6	-17	-24
<b>Net assets acquired</b>	<b>0</b>	<b>-38</b>	<b>57</b>	<b>19</b>

Goodwill that has arisen in connection with acquisitions consists in part of synergies with existing businesses for example within personnel recruitment and personnel development and with service organisation, which can be streamlined as a result of the acquisitions, and in part of acquired resources which are not valued such as staff and the future sales development.

<b>Impact of the acquisitions on the Group's cash and cash equivalents (SEK m)</b>	<b>Changemaker</b>	<b>FAWZ</b>	<b>Acquisitions</b>	<b>Total</b>
Purchase consideration excluding transaction expenses and including interest	3	-7	395	391
Less purchase consideration that has not been settled in cash as of period end	-1	7	-46	-40
Cash and cash equivalents at time of acquisition	0	0	-117	-117
<b>Impact on the Group's cash and cash equivalents</b>	<b>2</b>	<b>0</b>	<b>232</b>	<b>234</b>

<b>Contribution of acquisitions to consolidated profit (SEK m)</b>	<b>Acquisitions</b>	<b>Total</b>
Net sales	132	132
Adjusted operating profit (adj. EBIT)	17	17
Operating profit (EBIT)	11	11

<b>If the units had been included in consolidated profit from July 1, 2023 the contribution would have been (SEK m)</b>	<b>Acquisitions</b>	<b>Total</b>
Net sales	177	177
Adjusted operating profit (adj. EBIT)	24	24
Operating profit (EBIT)	18	18

**NOTE 6: FINANCIAL INCOME AND EXPENSES**

SEK m	Second quarter		Half Year		Rolling 12m	Full year
	2023/24	2022/23	2023/24	2022/23	Jan 23 - Dec 23	2022/23
<b>Financial income</b>						
Interest income	6	2	9	3	16	9
Exchange rate gains	-	6	-	9	15	24
<b>Interest income and similar items</b>	<b>6</b>	<b>8</b>	<b>9</b>	<b>11</b>	<b>31</b>	<b>33</b>
<b>Financial expenses</b>						
Interest expense excl. lease liability	-18	-10	-38	-21	-73	-56
Borrowing costs <sup>1</sup>	-0	-0	-1	-1	-2	-1
Interest expense on the lease liability	-137	-117	-266	-228	-515	-477
Exchange rate losses	-17	-	-24	-	-26	-2
Other	-2	-2	-4	-3	-7	-7
<b>Interest expense and similar items</b>	<b>-174</b>	<b>-129</b>	<b>-332</b>	<b>-253</b>	<b>-623</b>	<b>-543</b>
Interest expense on the lease liability properties	-133	-115	-259	-224	-504	-469

<sup>1</sup> Acquisition costs for loans are expensed over the term of the loan.

The financial expenses are somewhat higher than previous year, following increased property-related leasing liabilities as the operations grow and higher interest rates.

**NOTE 7: TAXES**

The tax expense for the first six months amounted to SEK 45 (60) million, corresponding to an effective tax rate of 21,1 percent (22.9).

**NOTE 8: FINANCIAL INSTRUMENTS**

AcadeMedia's financial instruments consist of accounts receivable, other receivables, accrued income, cash and cash equivalents, accounts payable, accrued expenses, interest-bearing liabilities, and deferred consideration. Since loans to credit institutions are at variable interest, which essentially are deemed to correspond to current market interest rates, the carrying amount excluding loan expenses is considered to correspond to fair value. Other financial assets and liabilities have short terms. It is therefore deemed that the fair values of all the financial instruments are approximately equal to their carrying amounts.

**NOTE 9: LEASING COMMITMENTS**

In addition to the leasing contracts reported in the balance sheet, AcadeMedia has entered leasing contracts which have not yet commenced. The total commitment for these contracts as per 31 December 2023 amounts to SEK 1,014 million (1,706 as per 30 June 2023). The decrease in the quarter is an effect of leasing contracts commencing at the start of the autumn term.

On 1 January 2024, most of AcadeMedia's existing rental agreements are revised. In Sweden, this is done mainly based on index which was 6.5 percent.



## Parent company – financial reports

### Parent company income statement in summary

SEK m	Second quarter		Half year		Full year
	2023/24	2022/23	2023/24	2022/23	2022/23
<b>Net sales</b>	7	4	13	9	16
<b>Operating expenses</b>	-12	-8	-21	-15	-31
<b>OPERATING PROFIT</b>	-5	-5	-7	-6	-16
Interest income and similar items	57	26	105	38	116
Interest expense and similar items	-59	-24	-110	-32	-112
<b>Net financial items</b>	-2	2	-5	6	4
Year-end appropriations	-	-	-	-	15
<b>PROFIT BEFORE TAX</b>	-7	-3	-12	-0	3
Tax	2	1	2	0	-1
<b>PROFIT FOR THE PERIOD</b>	-6	-2	-10	-0	3

### Parent company other comprehensive income

SEK m	Second quarter		Half year		Full year
	2023/24	2022/23	2023/24	2022/23	2022/23
<b>Profit for the period</b>	-6	-2	-10	-0	3
<b>Other comprehensive income for the period</b>	-	-	-	-	-
<b>COMPREHENSIVE INCOME FOR THE PERIOD</b>	-6	-2	-10	-0	3

### Parent company balance sheet in summary

SEK m	31 Dec 2023	31 Dec 2022	Jun 30 2023
<b>ASSETS</b>			
Participations in Group companies	3,261	3,261	3,261
<b>Total non-current assets</b>	<b>3,261</b>	<b>3,261</b>	<b>3,261</b>
Current receivables	4,643	4,062	4,204
Cash and cash equivalents	629	432	427
<b>Total current assets</b>	<b>5,273</b>	<b>4,494</b>	<b>4,632</b>
<b>TOTAL ASSETS</b>	<b>8,534</b>	<b>7,756</b>	<b>7,893</b>
<b>EQUITY AND LIABILITIES</b>			
Restricted equity	106	106	106
Non-restricted equity	1,937	2,127	2,132
<b>Total equity</b>	<b>2,043</b>	<b>2,233</b>	<b>2,237</b>
<b>Non-current liabilities</b>	572	306	114
<b>Current liabilities</b>	<b>5,919</b>	<b>5,216</b>	<b>5,542</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>8,534</b>	<b>7,756</b>	<b>7,893</b>

### Parent company statement of changes in equity

SEK m	Jul -Dec 2023/24	Jul -Dec 2022/23	Jul-Jun 2022/23
<b>Opening balance</b>	<b>2,237</b>	<b>2,418</b>	<b>2,418</b>
Profit for the period	-10	0	3
Other comprehensive income for the period	-	-	-
<b>Total profit for the period</b>	<b>-10</b>	<b>0</b>	<b>3</b>
Dividend	-185	-185	-185
Other transactions with owners <sup>1</sup>	0	0	2
<b>Closing balance</b>	<b>2,043</b>	<b>2,233</b>	<b>2,237</b>

<sup>1</sup> Transactions with owners the last six months amounts to SEK 0 million and included proceeds for issued warrants of SEK -0.2 million, new issue connected to the convertible program SEK +0.0 million and share-matching program SEK +0.2 million. Transactions with owners in the previous year amounted to SEK +1,8 million and include proceeds for issued warrants of SEK +1.9 million in the third quarter, a new share issue connected to the convertible program SEK +0,0 million, share-matching program SEK +0.1 million and payment for the repurchase of issued warrants of SEK -0,1 million in the second quarter.

## Multi-year review

SEK million, unless otherwise stated	Second quarter		Half year		Full year				
	2023/24	2022/23	2023/24	2022/23	2022/23	2021/22	2020/21	2019/20 <sup>1</sup>	2018/19 <sup>1</sup>
<b>PROFIT/LOSS ITEMS</b>									
Net sales	4,433	4,041	7,863	7,146	15,539	14,339	13,340	12,271	11,715
Items affecting comparability	0	-21	-6	-16	-45	-64	-7	36	1
EBITDA	831	740	1,560	1,427	3,194	2,980	2,754	2,486	931
Depreciation/amortization	-526	-474	-1,024	-922	-1,924	-1,755	-1,580	-1,513	-296
Operating profit/loss (EBIT)	305	266	536	504	1,270	1,224	1,174	973	635
Net financial items	-168	-122	-323	-242	-511	-441	-402	-417	-69
Profit/loss for the period before tax	137	144	214	263	759	784	772	556	566
Profit/loss for the period after tax	106	109	168	203	578	605	599	431	431
<b>BALANCE SHEET ITEMS</b>									
Non-current assets	18,803	18,034	18,803	18,034	18,111	17,024	15,773	15,262	8,218
Current receivables and inventories	895	740	895	740	840	704	662	710	976
Cash and cash equivalents	1,108	818	1,108	818	967	1,137	966	528	527
Non-current interest-bearing liabilities	1,721	1,559	1,721	1,559	1,430	747	1,850	1,914	2,205
Long-term lease liabilities	8,478	8,069	8,478	8,069	8,203	7,464	6,495	6,346	-
Non-current non-interest-bearing liabilities	174	201	174	201	175	187	162	207	305
Current interest-bearing liabilities	147	348	147	348	167	1,207	195	270	592
Short-term lease liabilities	1,426	1,251	1,426	1,251	1,309	1,180	1,077	1,010	-
Current non-interest-bearing liabilities	2,793	2,392	2,793	2,392	2,501	2,323	2,319	1,965	2,030
Equity	6,069	5,772	6,069	5,772	6,134	5,758	5,305	4,790	4,589
Total assets	20,807	19,592	20,807	19,592	19,918	18,864	17,401	16,500	9,720
Capital employed	8,688	8,293	8,688	8,293	8,322	8,181	7,705	7,232	7,386
Net debt including IFRS 16	10,663	10,409	10,663	10,409	10,142	9,460	8,650	9,011	2,266
Net debt, excluding IFRS 16	1,060	1,357	1,060	1,357	825	987	1,222	1,797	2,266
Property adjusted net debt	361	582	361	582	97	237	526	1,138	1,533
<b>KEY RATIOS</b>									
Net sales, SEK m	4,433	4,041	7,863	7,146	15,539	14,339	13,340	12,271	11,715
Organic growth incl. Bolt-on acquisitions, %	8.5%	4.3%	7.8%	4.4%	6.0%	5.2%	8.1%	5.4%	4.4%
Acquired growth, larger acquisitions, %	-	1.8%	1.3%	1.4%	1.9%	1.6%	1.6%	-	3.2%
Change in currency, %	-0.5%	1.0%	-0.0%	1.1%	0.5%	0.8%	-1.1%	-0.7%	0.8%
Operating margin (EBIT), %	6.9%	6.6%	6.8%	7.1%	8.2%	8.5%	8.8%	7.9%	5.4%
Adjusted EBIT, SEK m	204	203	355	354	964	1,001	939	728	634
Adjusted EBIT margin, %	4.6%	5.0%	4.5%	5.0%	6.2%	7.0%	7.0%	5.9%	5.4%
Adjusted EBITDA, SEK m	334	323	604	579	1,422	1,398	1,295	1,066	930
Adjusted EBITDA margin, %	7.5%	8.0%	7.7%	8.1%	9.2%	9.7%	9.7%	8.7%	7.9%
Return on capital employed, %, (12 months)	11.6%	11.1%	11.6%	11.1%	11.8%	12.6%	12.6%	10.0%	8.7%
Return on equity, %, (12 months)	10.3%	10.4%	10.3%	10.4%	10.7%	12.0%	13.3%	11.6%	9.7%
Equity/assets ratio, %, incl IFRS 16	29.2%	29.5%	29.2%	29.5%	30.8%	30.5%	30.5%	29.0%	-
Equity/assets ratio, %, excl IFRS 16	54.7%	54.8%	54.7%	54.8%	57.9%	55.3%	53.3%	51.4%	47.2%
Interest coverage ratio, times	11.9	21.8	11.9	21.8	15.6	31.6	27.9	15.9	12.5
Net debt/Adjusted EBITDA (12 m) incl IFRS 16	3.2	3.4	3.2	3.4	3.1	3.1	3.1	3.7	-
Net debt/Adjusted EBITDA (12 m)	0.7	1.0	0.7	1.0	0.6	0.7	0.9	1.7	2.4
Debt ratio, incl IFRS 16	54.1%	13.1%	54.1%	13.1%	53.5%	10.1%	13.0%	19.9%	-
Debt ratio, excl. IFRS 16	9.8%	55.4%	9.8%	55.4%	8.0%	53.4%	52.6%	56.4%	-
Free cash flow	537	282	410	218	792	922	1,117	805	356
Cash flow from investing activities	-154	-146	-415	-316	-481	-536	-437	-375	-559
Number of full-time employees	14,973	14,510	14,807	14,246	14,459	13,829	13,360	12,686	12,405

<sup>1</sup> Relates to financial statements with application of accounting policies for financial years earlier than 1 July 2019. This entails accounting with application of leases under IAS 17, i.e., effects from leases of real estate are recognised as rent and not as finance leases. Key performance indicator definitions, see pages 32 to 33.



## Quarterly data, Group

Quarterly data	2023/24			2022/23			2021/22			
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
SEK million, unless otherwise stated										
Net sales	4,433	3,430	4,199	4,195	4,041	3,104	3,851	3,802	3,774	2,911
<b>EBITDA</b>	<b>831</b>	<b>729</b>	<b>899</b>	<b>868</b>	<b>740</b>	<b>687</b>	<b>787</b>	<b>760</b>	<b>778</b>	<b>655</b>
<i>Depreciation/amortization</i>	-79	-77	-68	-74	-73	-67	-62	-59	-58	-58
<i>Depreciation/amortization related to acquisitions</i>	-6	-6	-6	-6	-6	-6	-5	-4	-5	-4
<i>Depreciation/amortization related to right-of-use assets</i>	-441	-414	-421	-427	-395	-376	-383	-384	-373	-359
Depreciation/amortization	-526	-498	-495	-507	-474	-448	-450	-447	-436	-421
Items affecting comparability	0	-6	-23	-6	-21	6	-14	-27	7	-30
<b>Operating income (EBIT)</b>	<b>305</b>	<b>232</b>	<b>404</b>	<b>361</b>	<b>266</b>	<b>239</b>	<b>337</b>	<b>313</b>	<b>342</b>	<b>233</b>
Total financial items	-168	-155	-126	-144	-122	-120	-114	-113	-108	-106
<b>Income before taxes</b>	<b>137</b>	<b>77</b>	<b>279</b>	<b>217</b>	<b>144</b>	<b>119</b>	<b>223</b>	<b>200</b>	<b>234</b>	<b>127</b>
Tax for the current period	-31	-14	-74	-47	-35	-25	-59	-44	-48	-27
<b>Profit/loss for the period</b>	<b>106</b>	<b>62</b>	<b>205</b>	<b>170</b>	<b>109</b>	<b>94</b>	<b>164</b>	<b>155</b>	<b>186</b>	<b>100</b>
Number of children/students, schools	101,292	100,752	98,988	99,076	97,767	95,834	93,308	93,092	92,363	91,431
Number of full-time employees	14,973	14,647	14,642	14,702	14,510	13,982	14,022	13,904	13,847	13,543
Number of education units	595	595	586	586	580	571	559	556	552	545
<b>Key ratios</b>										
Operating margin (EBIT), %	6.9%	6.8%	9.6%	8.6%	6.6%	7.7%	8.8%	8.2%	9.1%	8.0%
Adjusted EBIT	204	151	333	277	203	151	279	264	263	194
Adjusted EBIT, %	4.6%	4.4%	7.9%	6.6%	5.0%	4.9%	7.2%	6.9%	7.0%	6.7%
Adjusted EBITDA	334	269	445	398	323	256	382	367	365	284
Adjusted EBITDA, %	7.5%	7.8%	10.6%	9.5%	8.0%	8.2%	9.9%	9.7%	9.7%	9.8%
Net margin, %	2.4%	1.8%	4.9%	4.1%	2.7%	3.0%	4.3%	4.1%	4.9%	3.4%
Return on equity, % (12 months) <sup>1</sup>	10.3%	10.2%	10.7%	10.3%	10.4%	11.6%	12.0%	12.6%	13.9%	13.1%
Return on capital employed, % (12 Months) <sup>1</sup>	11.6%	11.3%	11.8%	11.1%	11.1%	11.8%	12.6%	12.7%	13.2%	12.8%
Equity/assets ratio, % <sup>1</sup>	54.7%	54.5%	57.9%	56.0%	54.8%	54.3%	55.3%	54.4%	53.0%	53.5%
Net debt/Adjusted EBITDA (12 months) <sup>1</sup>	0.7	0.9	0.6	0.9	1.0	1.0	0.7	0.9	0.9	1.1
Interest coverage ratio <sup>1</sup>	11.9	13.5	15.6	17.7	21.8	26.4	31.6	32.3	33.0	31.0
<b>Other</b>										
Free cash flow	537	-127	406	168	282	-64	397	19	606	-99
Cash flow from operating activities	606	-32	474	223	354	24	517	59	675	-26
Cash flow from investing activities	-154	-261	-74	-91	-146	-170	-217	-93	-120	-106

<sup>1</sup> Net debt/EBITDA and interest coverage ratio are important key performance indicators in AcadeMedia's business which from 1 July 2019 are calculated adjusted for the effect of IFRS 16 Leases to reflect a comparable measure to key performance indicators from previous periods.

## Quarterly data, segment

SEK million, unless otherwise stated	2023/24			2022/23			2021/22			
<b>Preschool &amp; International (SE, NO, DE, NL)</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>
Number of children/students (average)	26,452	25,989	26,663	26,446	24,842	22,702	23,651	23,020	21,982	20,999
Net sales	1,427	1,165	1,388	1,386	1,252	956	1,184	1,128	1,061	808
of which Sweden	364	282	386	376	363	274	365	351	339	253
of which Norway preschool	584	455	605	619	553	417	582	574	520	377
of which Germany	395	358	355	349	293	231	215	203	201	178
of which Netherlands	60	45	19	18	15	8	8	-	-	-
of which Sandviks	24	24	23	24	28	27	15	-	-	-
EBITDA	66	27	118	105	46	24	73	91	45	33
EBITDA margin, %	4.6%	2.3%	8.5%	7.6%	3.7%	2.5%	6.2%	8.1%	4.2%	4.1%
Depreciation/amortization	-35	-33	-23	-30	-31	-27	-26	-26	-23	-24
Operating profit/loss (EBIT)	31	-6	95	75	15	-3	47	65	22	9
EBIT margin, %	2.2%	-0.5%	6.8%	5.4%	1.2%	-0.3%	4.0%	5.8%	2.1%	1.1%
Items affecting comparability	0	-6	-0	-0	-11	-	-21	-	-	-
Adjusted operating profit/loss (EBIT)	31	0	95	76	26	-3	68	65	22	9
Adjusted EBIT margin, %	2.2%	-	6.8%	5.5%	2.1%	-0.3%	5.7%	5.8%	2.1%	1.1%
Number of preschool units	328	328	317	317	312	303	292	289	285	278

SEK million, unless otherwise stated	2023/24			2022/23			2021/22			
<b>Compulsory School</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>
Number of children/students (average)	29,257	28,825	28,911	28,715	28,520	28,416	28,052	27,965	27,867	27,697
Net sales	1,091	799	1,029	1,008	986	746	954	940	937	713
EBITDA	89	74	111	87	76	78	108	72	113	43
EBITDA margin, %	8.2%	9.3%	10.8%	8.6%	7.7%	10.5%	11.3%	7.7%	12.1%	6.0%
Depreciation/amortization	-24	-22	-24	-24	-24	-22	-21	-21	-21	-18
Operating profit/loss (EBIT)	65	51	88	63	53	57	86	51	92	24
EBIT margin, %	6.0%	6.4%	8.6%	6.3%	5.4%	7.6%	9.0%	5.4%	9.8%	3.4%
Items affecting comparability	-0	1	-0	-6	-10	6	6	-12	18	-30
Adjusted operating profit/loss (EBIT)	65	51	88	69	63	51	80	63	74	54
Adjusted EBIT margin, %	6.0%	6.4%	8.6%	6.8%	6.4%	6.8%	8.4%	6.7%	7.9%	7.6%
Number of education units	118	118	117	117	116	116	116	116	116	116

SEK million, unless otherwise stated	2023/24			2022/23			2021/22			
<b>Upper Secondary School</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>
Number of children/students (average)	45,583	45,938	43,413	43,915	44,405	44,716	41,605	42,106	42,513	42,735
Net sales	1,441	1,102	1,383	1,385	1,361	1,025	1,284	1,280	1,278	964
EBITDA	154	119	195	176	166	124	180	153	168	129
EBITDA margin, %	10.7%	10.8%	14.1%	12.7%	12.2%	12.1%	14.0%	12.0%	13.1%	13.4%
Depreciation/amortization	-65	-56	-58	-60	-59	-50	-50	-53	-51	-41
Operating profit/loss (EBIT)	89	63	137	116	107	74	130	100	118	87
EBIT margin, %	6.2%	5.7%	9.9%	8.4%	7.9%	7.2%	10.1%	7.8%	9.2%	9.0%
Items affecting comparability	-0	0	-23	-	-	-	0	-15	-0	-0
Adjusted operating profit/loss (EBIT)	89	63	160	116	107	74	130	115	118	87
Adjusted EBIT margin, %	6.2%	5.7%	11.6%	8.4%	7.9%	7.2%	10.1%	9.0%	9.2%	9.0%
Number of education units	149	149	152	152	152	152	151	151	151	151

SEK million, unless otherwise stated	2023/24			2022/23			2021/22			
<b>Adult Education</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>
Net sales	473	365	397	415	438	377	429	450	498	427
EBITDA	52	54	26	39	33	49	41	44	64	71
EBITDA margin, %	11.0%	14.8%	6.5%	9.4%	7.5%	13.0%	9.6%	9.8%	12.9%	16.6%
Depreciation/amortization	-6	-6	-6	-6	-6	-5	-5	-4	-4	-4
Operating profit/loss (EBIT)	46	48	20	33	28	45	37	40	60	67
EBIT margin, %	9.7%	13.2%	5.0%	8.0%	6.4%	11.9%	8.6%	8.9%	12.0%	15.7%
Items affecting comparability	0	-0	0	-0	0	-0	-	-	-11	-
Adjusted operating profit/loss (EBIT)	46	48	20	33	28	45	37	40	71	67
Adjusted EBIT margin, %	9.7%	13.2%	5.0%	8.0%	6.4%	11.9%	8.6%	8.9%	14.3%	15.7%

SEK million, unless otherwise stated	2023/24			2022/23			2021/22			
<b>Group-OH and adjustments</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>
Net sales	0	0	0	1	4	0	0	4	0	0
EBITDA	470	456	449	460	419	410	386	400	388	380
Depreciation/amortization	-397	-380	-384	-387	-355	-344	-349	-342	-337	-333
Operating profit/loss (EBIT)	73	76	64	73	64	66	37	57	51	46
Items affecting comparability	-	-	-	-	-	-	-	-	-	-
Adjusted operating profit/loss (EBIT)	-28	-10	-30	-16	-20	-16	-35	-18	-21	-23

SEK million, unless otherwise stated	2023/24			2022/23			2021/22			
<b>Group</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>	<b>Q4</b>	<b>Q3</b>	<b>Q2</b>	<b>Q1</b>
Number of children/students (average)	101,292	100,752	98,988	99,076	97,767	95,834	93,308	93,092	92,363	91,431
Net sales	4,433	3,430	4,199	4,195	4,041	3,104	3,851	3,802	3,774	2,911
EBITDA	831	729	899	868	740	687	787	760	778	655
EBITDA margin, %	18.7%	21.3%	21.4%	20.7%	18.3%	22.1%	20.4%	20.0%	20.6%	22.5%
Depreciation/amortization	-526	-498	-495	-507	-474	-448	-450	-447	-436	-421
<b>Operating profit/loss (EBIT)</b>	<b>305</b>	<b>232</b>	<b>404</b>	<b>361</b>	<b>266</b>	<b>239</b>	<b>337</b>	<b>313</b>	<b>342</b>	<b>233</b>
EBIT margin, %	6.9%	6.8%	9.6%	8.6%	6.6%	7.7%	8.8%	8.2%	9.1%	8.0%
Items affecting comparability	0	-6	-23	-6	-21	6	-14	-27	7	-30
Effect of IFRS 16 on operating profit	101	86	94	90	84	82	72	75	72	69
Adjusted operating profit/loss (EBIT)	204	151	333	277	203	151	279	264	263	194
Adjusted EBIT margin, %	4.6%	4.4%	7.9%	6.6%	5.0%	4.9%	7.2%	6.9%	7.0%	6.7%
Net financial items	-168	-155	-126	-144	-122	-120	-114	-113	-108	-106
<b>Profit/loss after financial items</b>	<b>137</b>	<b>77</b>	<b>279</b>	<b>217</b>	<b>144</b>	<b>119</b>	<b>223</b>	<b>200</b>	<b>234</b>	<b>127</b>
Tax	-31	-14	-74	-47	-35	-25	-59	-44	-48	-27
<b>Profit/loss for the period</b>	<b>106</b>	<b>62</b>	<b>205</b>	<b>170</b>	<b>109</b>	<b>94</b>	<b>164</b>	<b>155</b>	<b>186</b>	<b>100</b>
Number of full-time employees (period)	14,973	14,647	14,642	14,702	14,510	13,982	14,022	13,904	13,847	13,543
Number of units	595	595	586	586	580	571	559	556	552	545

## Reconciliation of alternative key performance indicators

The table below presents the data from which the alternative performance indicators used in the report are calculated. See definitions for more information.

SEK million, unless otherwise stated	Second quarter		Half year		Full year			
	2023/24	2022/23	2023/24	2022/23	2022/23	2021/22	2020/21	2019/20
<b>Adjusted operating profit</b>								
Operating profit	305	266	536	504	1,270	1,224	1,174	973
- Items affecting comparability	0	-21	-6	-16	-45	-64	-7	36
- IFRS 16 impact	101	84	187	166	350	288	243	209
<b>= Adjusted operating profit</b>	<b>204</b>	<b>203</b>	<b>355</b>	<b>354</b>	<b>964</b>	<b>1,001</b>	<b>939</b>	<b>728</b>
<b>Adjusted EBIT margin</b>								
Adjusted operating profit	204	203	355	354	964	1,001	939	728
Divided by /Net sales	4,433	4,041	7,863	7,146	15,539	14,339	13,340	12,271
<b>= Adjusted EBIT margin</b>	<b>4.6%</b>	<b>5.0%</b>	<b>4.5%</b>	<b>5.0%</b>	<b>6.2%</b>	<b>7.0%</b>	<b>7.0%</b>	<b>5.9%</b>
<b>Adjusted EBITDA</b>								
Adjusted operating profit	204	203	355	354	964	1,001	939	728
- Depreciation excluding depreciation relating to property rental agreements	-131	-120	-248	-225	-458	-398	-357	-338
<b>= Adjusted EBITDA</b>	<b>334</b>	<b>323</b>	<b>604</b>	<b>579</b>	<b>1,422</b>	<b>1,398</b>	<b>1,295</b>	<b>1,066</b>
<b>Net debt</b>								
Non-current interest-bearing liabilities	10,199	9,628	10,199	9,628	9,633	8,211	8,344	8,260
+ Current interest-bearing liabilities	1,573	1,599	1,573	1,599	1,476	2,386	1,272	1,279
- Interest-bearing receivables	-	-	-	-	-	-	-	-
- Cash and cash equivalents	1,108	818	1,108	818	967	1,137	966	528
<b>= Net debt including IFRS 16</b>	<b>10,663</b>	<b>10,409</b>	<b>10,663</b>	<b>10,409</b>	<b>10,142</b>	<b>9,460</b>	<b>8,650</b>	<b>9,011</b>
- IFRS 16 Non-current and current lease liabilities	9,603	9,052	9,603	9,052	9,317	8,474	7,428	7,214
<b>= Net debt excluding IFRS 16</b>	<b>1,060</b>	<b>1,357</b>	<b>1,060</b>	<b>1,357</b>	<b>825</b>	<b>987</b>	<b>1,222</b>	<b>1,797</b>
<b>Property-adjusted net debt</b>								
Net debt (as described above)	1,060	1,357	1,060	1,357	825	987	1,222	1,797
- non-current property loans	669	744	669	744	698	722	671	597
- current property loans	30	32	30	32	30	28	25	62
<b>= Property adjusted net debt excluding IFRS 16</b>	<b>361</b>	<b>582</b>	<b>361</b>	<b>582</b>	<b>97</b>	<b>237</b>	<b>526</b>	<b>1,138</b>
<b>Return on capital employed %, 12 months</b>								
Adjusted EBIT	966	898	966	898	964	1,001	939	728
+ Interest income	16	3	16	3	9	1	0	0
divided by								
Average equity	5,921	5,592	5,921	5,592	5,946	5,531	5,047	4,690
+ average non-current interest-bearing liabilities	9,913	9,204	9,913	9,204	8,922	8,277	8,302	5,232
+ average current interest-bearing liabilities	1,586	1,614	1,586	1,614	1,931	1,829	1,276	935
- IFRS 16 average equity	-398	-300	-398	-300	-349	-256	-165	-59
- IFRS 16 average non-current and current lease liabilities	9,327	8,580	9,327	8,580	8,896	7,951	7,321	3,607
<b>= Return on capital employed excluding IFRS 16, %</b>	<b>11.6%</b>	<b>11.1%</b>	<b>11.6%</b>	<b>11.1%</b>	<b>11.8%</b>	<b>12.6%</b>	<b>12.6%</b>	<b>10.0%</b>
<b>Return on equity %, 12 months</b>								
Profit/loss after tax	543	522	543	522	578	605	599	431
- IFRS 16 profit/loss after tax	-106	-89	-106	-89	-97	-88	-95	-117
divided by								
Average equity	5,921	5,592	5,921	5,592	5,946	5,531	5,047	4,690
- IFRS 16 average equity	-398	-300	-398	-300	-349	-256	-165	-59
<b>= Return on equity, % 12 months</b>	<b>10.3%</b>	<b>10.4%</b>	<b>10.3%</b>	<b>10.4%</b>	<b>10.7%</b>	<b>12.0%</b>	<b>13.3%</b>	<b>11.6%</b>
<b>Debt ratio, incl IFRS 16</b>								
Net debt incl IFRS 16	10,663	10,409	10,663	10,409	10,142	9,460	8,650	9,011
divided by								
Total assets	20,807	19,592	20,807	19,592	19,918	18,864	17,401	16,500
-cash and cash equivalents	1,108	818	1,108	818	967	1,137	966	528
<b>=Debt ratio incl IFRS 16</b>	<b>54.1%</b>	<b>55.4%</b>	<b>54.1%</b>	<b>55.4%</b>	<b>53.5%</b>	<b>53.4%</b>	<b>52.6%</b>	<b>56.4%</b>
<b>Debt ratio, excl IFRS 16</b>								
Net debt excl IFRS 16	1,060	1,357	1,060	1,357	825	987	1,222	1,797
divided by								
Total assets	11,925	11,173	11,925	11,173	11,289	10,951	10,353	9,551
-cash and cash equivalents	1,108	818	1,108	818	967	1,137	966	528
<b>=Debt ratio excl IFRS 16</b>	<b>9.8%</b>	<b>13.1%</b>	<b>9.8%</b>	<b>13.1%</b>	<b>8.0%</b>	<b>10.1%</b>	<b>13.0%</b>	<b>19.9%</b>

SEK million, unless otherwise stated	2023/24		2022/23				2021/22			
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
<b>Interest coverage ratio</b>										
Adjusted operating profit EBIT (12 months)	966	965	964	910	898	958	1,001	1,003	1,018	980
+ Interest income (12 months)	16	11	9	6	3	1	1	0	0	0
+ Other financial income (12 months)	15	21	24	9	9	3	0	-0	3	3
divided by										
Interest expense (12 months)	-588	-561	-533	-501	-470	-449	-432	-421	-409	-402
- Interest expense (12 months) IFRS 16 <sup>1</sup>	-504	-487	-469	-448	-428	-412	-401	-390	-378	-370
<b>= Interest coverage ratio (excl. IFRS 16)</b>	<b>11.9</b>	<b>13.5</b>	<b>15.6</b>	<b>17.7</b>	<b>21.8</b>	<b>26.4</b>	<b>31.6</b>	<b>32.3</b>	<b>33.0</b>	<b>31.0</b>

<sup>1</sup> Amounts relate to adjustments and reclassifications made to reverse the adjustments associated with implementation of the accounting standard, IFRS 16 Leases, to reflect an accounting practice applied in previous accounting periods (IAS 17).

## Definitions of key performance indicators

Implementation of IFRS16 has a major impact on AcadeMedia in that all leases must be capitalised as lease assets and liabilities, respectively. Several important key performance indicators have the same definition as previously and are not affected by IFRS 16. AcadeMedia uses prospective application from 1 July 2019, which means that the previous year's accounts have not been restated.

KPIs	Definition	Purpose <sup>1</sup>
Number of children/students	Average number of children/students enrolled during the specified period. Adult education participants are not included in the Group's total figures for number of children/students.	The number of children/students is the most important driver for revenue.
Number of education units	Refers to the number of preschools, compulsory schools and/or upper secondary schools operating in the period. Integrated units where preschools and compulsory schools are combined are counted as two units as they each hold their own permit.	The number of education units indicates how the Company grows over time through new establishments and acquisitions minus discontinued units.
Number of full-time employees	Average number of full-time employees during the period, full-time equivalent (FTE).	The number of employees is the main cost driver for the Company.
Return on equity <sup>2</sup>	Profit/loss for the most recent 12-month period according to IAS 17 i.e., excluding the effects of the implementation of IFRS16, divided by average equity applying IAS 17 (opening balance + closing balance)/2.	Return on equity is a profitability measure used to set profit (loss) in relation to shareholders' paid-in and earned capital.
Return on capital employed <sup>2</sup>	Adjusted operating profit/loss (EBIT) for the most recent 12-month period plus interest income, divided by average capital.	Adjusted return on capital employed is used to set adjusted operating profit/loss in relation to total tied up capital regardless of type of financing.
EBITDA	Operating profit/loss before depreciation/amortisation and impairment of non-current assets and right-of-use assets. This KPI is only used for monitoring the segments which accounts for leasing of properties in accordance with IAS 17.	EBITDA is used to measure profit (loss) from operating activities, regardless of depreciation/amortisation.
EBITDA margin	EBITDA as a percentage of net sales.	EBITDA margin is used to set EBITDA in relation to sales.
Equity excl. IFRS16 <sup>2</sup>	Equity according to IAS 17 i.e., excluding the effects of the implementation of IFRS16.	Equity excluding IFRS16 is used to be able to calculate return on equity consistently.
Net financial items	Financial income less financial expenses.	The measure Net financial items is used to illustrate the outcome of the Company's financial activities.
Free cash flow <sup>2</sup>	Cash flow from operating activities and changes in working capital inclusive of property lease payments less investments in operating activities. Investments in operating activities relate to all investments in property, plant and equipment and intangible assets except buildings and acquisitions.	This measure shows how much cash flow the business generates after the necessary investments have been made. This cash flow can be used for purposes such as expansion, amortisation, or dividends.
Acquired growth	Increase of net sales due to larger acquisitions during the last 12 months.	Indicates growth generated from acquisitions in contrast to organic growth and currency effects.
Adjusted EBITDA <sup>2</sup>	Operating profit/loss according to the previous standard IAS 17 i.e., excluding the effects of IFRS16 and before amortisation/depreciation of intangible assets and property, plant, and equipment, and excluding items affecting comparability.	Adjusted EBITDA is used to measure underlying profit from operating activities, excluding depreciation/amortisation and items affecting comparability.
Adjusted EBITDA margin <sup>2</sup>	Adjusted EBITDA as a percentage of net sales.	Adjusted EBIT margin sets underlying operating profit excluding amortisation in relation to sales.
Adjusted net debt <sup>2</sup>	Net debt (see below) less real estate-related	Adjusted net debt shows the portion of loans that finance the business, while property loans are linked to a building asset that can be separated off and sold.
Adjusted EBIT <sup>2</sup>	Operating profit/loss (EBIT) according to the previous standard IAS 17 i.e., excluding the effects of the implementation of IFRS 16, adjusted for items affecting comparability. The difference is the effects from the leasing of properties, i.e. the profit measure has been charged with rental costs.	Adjusted EBIT is used to get a better picture of the underlying operating profit.
Adjusted EBIT margin <sup>2</sup>	Adjusted EBIT as a percentage of net sales.	Adjusted EBIT margin sets underlying operating profit in relation to sales.
Items affecting comparability	Items affecting comparability are income and cost of an irregular nature such as larger (>SEK 5 million) retroactive income related to prior financial years, to property-related items such as capital gains, major property damage not covered by insurance, advisory costs relating to larger acquisitions or fundraising, major integration costs resulting from acquisitions or reorganisations according to plan, as well as costs arising from strategic decisions and major restructuring that result in closing units.	Items affecting comparability are used to illustrate the profit/loss items that are not included in ongoing operating activities, to obtain a clearer picture of the underlying profit trend.
Net debt <sup>2</sup>	Interest-bearing debt excluding property-related lease liabilities net of cash and cash equivalents and interest-bearing receivables.	Net debt is used to illustrate the size of the debt less current cash and cash equivalents (which in theory could be used to repay loans).
Net debt/ Adjusted EBITDA <sup>2</sup>	Net debt (closing balance for the period) divided by adjusted EBITDA for the past 12 months. .	Net debt/EBITDA is a theoretical measure of how many years it would take, with current earnings (EBITDA), to pay off the Company's liabilities.
Net debt/ Adjusted EBITDA (incl. IFRS 16)	Net debt (closing balance for the period) divided by adjusted EBITDA for the past 12 months, including the effect of IFRS 16	Net debt/EBITDA is a theoretical measure of how many years it would take, with current earnings (EBITDA), to pay off the Company's liabilities, including leased liabilities



Organic growth incl. smaller bolt-on acquisitions	Increase of net sales excluding larger acquisitions and changes in currency.	The Company's growth target is to increase net sales including smaller bolt-on acquisitions by 5-7 percent per year. The purpose of the key performance indicator is thus to follow up on this target.
Employee turnover	The average number of employees who left the company during the year, in relation to the average number of employees. (Number of permanent and probationary employees who quit) / (Average number of permanent and probationary employees) Calculated on an aggregated basis over the reporting period.	Employee turnover is used to measure the proportion of employees who leave the company and who must be replaced every year.
Earnings per share	Profit/loss for the period in SEK, divided by the average number of shares outstanding, basic/diluted calculated according to IAS 33. The key performance indicator is affected by IFRS16 because net profit is affected by elimination of rent and the addition of amortisation and interest expense related to right-of-use assets.	Earnings per share is used to clarify the amount of profit for the period to which each share is entitled.
Interest coverage ratio <sup>2</sup>	Adjusted EBIT for the past 12 months plus financial income, in relation to interest expense excluding interest expense attributable to property-related leasing liabilities.	Interest coverage ratio is used to measure the Company's ability to pay interest costs.
Operating margin (EBIT margin)	Operating profit/loss as a percentage of net sales.	The operating margin shows the percentage of sales remaining after operating expenses, which can be allocated to other purposes.
Operating profit/loss (EBIT)	Operating profit/loss before net financial items and tax.	Operating profit/loss (EBIT) is used to measure operating profit before financing and tax.
Absence due to illness	Short-term and long-term absence due to illness recalculated to full-time divided by the number of full-time employees (FTE). Calculated as an average over the reporting period.	Absence due to illness is used to measure employee absence and provide indications as to employee health.
Debt ratio (including IFRS 16)	Net debt in percent of total assets less cash and cash equivalents. Including effects of IFRS 16	Debt ratio including IFRS 16 shows what proportion of the company's total assets (excluding cash and cash equivalents) is financed with borrowed capital and lease liabilities. The measure shows the company's financial position with consideration of leasing commitments.
Debt ratio (excluding IFRS 16)	Net debt in percent of total assets less cash and cash equivalents. Excluding effects of IFRS 16.	Debt ratio excluding IFRS 16 shows what proportion of the company's total assets (excluding cash and cash equivalents) is financed with borrowed capital. The measure shows the company's financial position.
Equity/assets ratio <sup>2</sup>	Equity according to IAS 17 i.e. excluding the effects of the implementation of IFRS16 in percent of total assets excluding property-related right of use assets.	The equity/assets ratio shows the proportion of the company's total assets financed by shareholders' equity. A high equity/assets ratio is a measure of financial strength.
Capital employed excl. IFRS16 <sup>2</sup>	Total assets, less non-interest-bearing current liabilities, provisions, and deferred tax liabilities adjusted for property-related lease liabilities. Or: Equity plus interest-bearing liabilities but excluding property-related lease liabilities.	Capital employed indicates how much capital is needed to run the business regardless of type of financing (borrowed or equity). By excluding the IFRS16 effect, continuity can be achieved in the return figure.

<sup>1)</sup> According to ESMA guidelines on performance measures, each performance measure must be motivated.

<sup>2)</sup> The key indicator was calculated applying IAS 17 i.e., excluding effects from implementing IFRS 16, as the implementation had a significant impact on assets and liabilities as well as items in the income statement. By excluding the IFRS 16 effects continuity is achieved.

## General

All amounts in tables are in SEK million unless otherwise stated. All figures in parentheses () are comparative figures for the same period in the previous year, unless otherwise stated. Totals of amounts in whole figures do not always match reported totals due to rounding. The reported total amounts are correct.

